



A QUANTITATIVE STUDY ON IT-ENABLED ERP SYSTEMS AND THEIR ROLE IN OPERATIONAL EFFICIENCY

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Abstract

This quantitative study investigates how IT-enabled enterprise resource planning (ERP) systems function as multidimensional organizational capabilities that meaningfully influence operational efficiency. Grounded in process integration theory, information-processing and coordination theory, resource-based perspectives, and IS success and net-benefit models, the research shifts the analytical focus from ERP adoption to ERP capability intensity. ERP capability is conceptualized as a second-order construct encompassing integration breadth, data quality and real-time availability, process automation intensity, and assimilation depth, each treated as measurable drivers of enterprise-wide workflow performance. Operational efficiency is modeled as a multidimensional outcome represented through indicators of time efficiency, cost efficiency, resource-use efficiency, and process-quality stability. A cross-sectional explanatory design was employed using data from 300 organizations across manufacturing, logistics, retail, and service sectors that had used ERP systems for at least one year. Confirmatory factor analysis established strong reliability, convergent validity, and discriminant validity for all constructs, while collinearity diagnostics confirmed model stability. Multiple regression and structural modeling showed that IT-enabled ERP capability significantly predicts operational efficiency, explaining a substantial proportion of variance ($R^2 = 0.66$). Real-time data accessibility emerged as the strongest predictor, highlighting the central role of timely, accurate information in operational decision-making. Integration breadth, automation capability, and analytics functionality also demonstrated significant positive effects, while user support and training contributed modestly. Mediation analyses revealed that ERP capability influences efficiency primarily through business process standardization, decision-making speed and accuracy, supply-chain integration, and employee productivity. These mechanisms collectively clarify how ERP enables synchronized workflows, reduces manual reconciliation effort, lowers error frequency, and enhances planning precision. Moderation analyses indicated that ERP effects are stronger in large firms, in highly complex operational environments, with longer ERP maturity, and where user competence and top management support are high. These contextual amplifiers underscore that ERP capability benefits are contingent on organizational readiness, scalability requirements, and sustained system assimilation. The study contributes to the ERP and operations literature by demonstrating that efficiency gains arise not from ERP adoption alone, but from balanced and well-developed capability dimensions. Practically, the findings highlight the strategic value of cross-functional integration, rigorous data governance, deliberate automation sequencing, and continuous user competence development.

Keywords

ERP Capability, IT-Enabled Ness, Operational Efficiency, Process Integration, Automation.

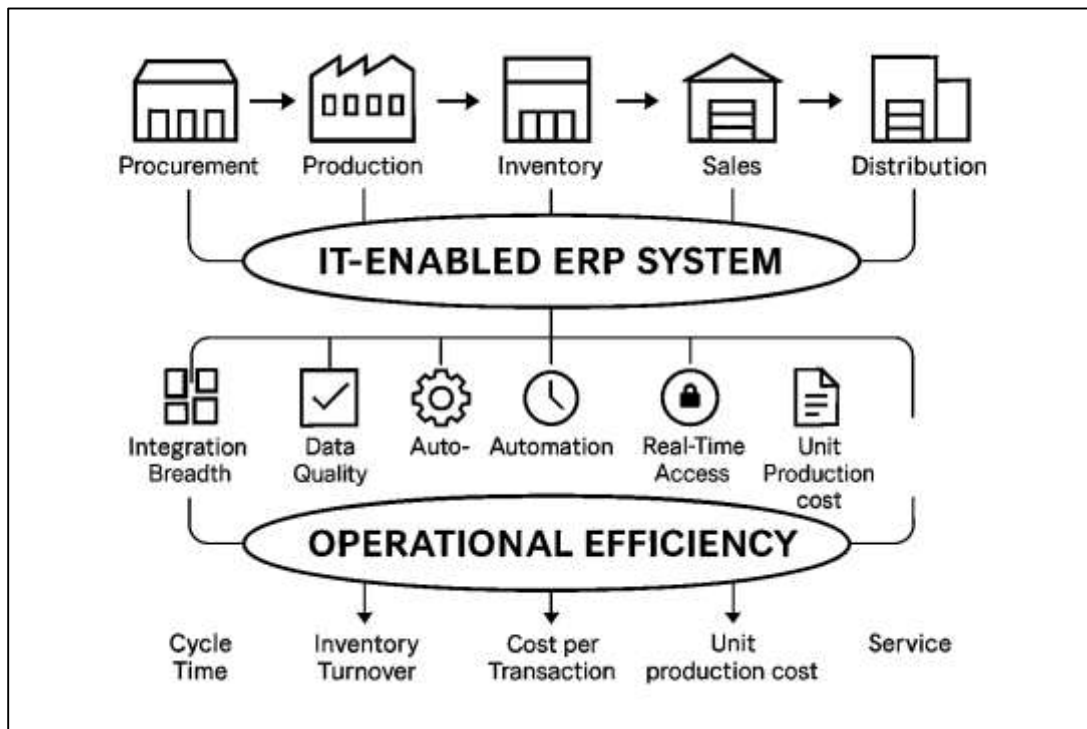
INTRODUCTION

Enterprise resource planning (ERP) systems are typically defined as integrated, enterprise-wide information systems that coordinate and automate core business processes through a common database, standardized workflows, and shared user interfaces (Ricciardi et al., 2018). In operational terms, an IT-enabled ERP system functions as a digital backbone that connects procurement, production, inventory, finance, human resources, sales, and distribution so that transactions entered in one function become immediately visible and usable in others. The IT-enabled aspect refers to the dependence on networked computing, relational databases, process modeling, system interoperability, and user access controls that allow ERP to work as a real-time, organization-spanning platform. Operational efficiency, in contrast, is defined as the measurable capacity of an organization to deliver goods or services with optimal use of time, labor, capital, and materials, while reducing rework, idle capacity, waste, errors, and delays. It is frequently expressed in quantitative indicators such as cycle time, throughput, resource utilization, inventory turnover, order accuracy, cost per transaction, and unit production cost (Popovič et al., 2018). The central relationship between ERP and operational efficiency emerges from the logic that integrated data reduces fragmentation, process automation reduces manual effort, and standardized workflows reduce variation in execution. Internationally, ERP systems have become a foundational element of modern organizational infrastructure because firms now operate across borders, time zones, supplier ecosystems, and regulatory regimes that require consistent data and synchronized processes. Empirical research in the field has long described ERP as a response to siloed legacy systems, emphasizing that performance gains arise when information flows freely between departments rather than being trapped in local databases. Studies by Davenport, Klaus, O’Leary, Markus, and Tanis established early definitional boundaries, identifying ERP as both a technological platform and an organizational system of record. Subsequent measurement work by Gable, Sadara, and Chan developed multidimensional ERP success and capability models, allowing researchers to quantify system integration breadth, information quality, process standardization, and user coverage (Baiyere et al., 2020). These definitional and measurement foundations explain why ERP is a strong candidate for quantitative study when the outcome of interest is operational efficiency: both constructs can be reduced to observable indicators that allow statistical testing of relationships across firms, sectors, and national settings.

The theoretical basis for linking IT-enabled ERP systems to operational efficiency is often drawn from enterprise integration logic and process performance theory. Prior to ERP adoption, organizations commonly experience duplicated tasks, inconsistent master data, delayed reporting, and manual reconciliation between functions (Wang & Hajli, 2017). Research by Hammer, Kettinger, and colleagues on process redesign demonstrated that efficiency gains follow from streamlined flows and reduced handoffs, which match the structural goals of ERP. Resource-based research by Bharadwaj, Melville, and others described ERP as an IT capability that yields value when embedded within firm routines, producing measurable productivity effects. Large-scale quantitative examinations led by Hitt and collaborators connected enterprise systems investment to firm-level productivity and operational outcomes through econometric models. Post-implementation studies by Poston and Grabski, Hunton and associates, and Nicolaou documented improvements in efficiency-related outcomes after ERP go-live, including faster transaction processing, leaner inventory levels, and more accurate planning (Ravichandran, 2018). Survey research by Somers and Nelson, Hong and Kim, and Nah and colleagues identified organizational conditions that make ERP functioning more efficient, such as training quality, top management support, and process-system fit. These bodies of work converge on a consistent proposition: ERP alters the structure of operations by embedding standardized rules into digital workflows, allowing the firm to coordinate tasks across functions at lower cost and higher speed. Quantitative modeling is particularly suited to this proposition because ERP capability can be treated as an independent latent construct and operational efficiency as a dependent construct composed of multiple observable indicators. The international significance of such modeling is high because global operations generate complexity that magnifies the cost of fragmentation. When a multinational manufacturer or service provider uses different systems in different countries, the organization faces inefficiencies from inconsistent reporting, delayed consolidation, and mismatched process definitions. ERP serves to unify those definitions and enable efficiency in cross-border coordination (Nwankpa &

Datta, 2017). Research across regions, including Europe, North America, Asia, and Africa, has repeatedly shown measurable ERP-related efficiency effects, supporting broad analytical generalization.

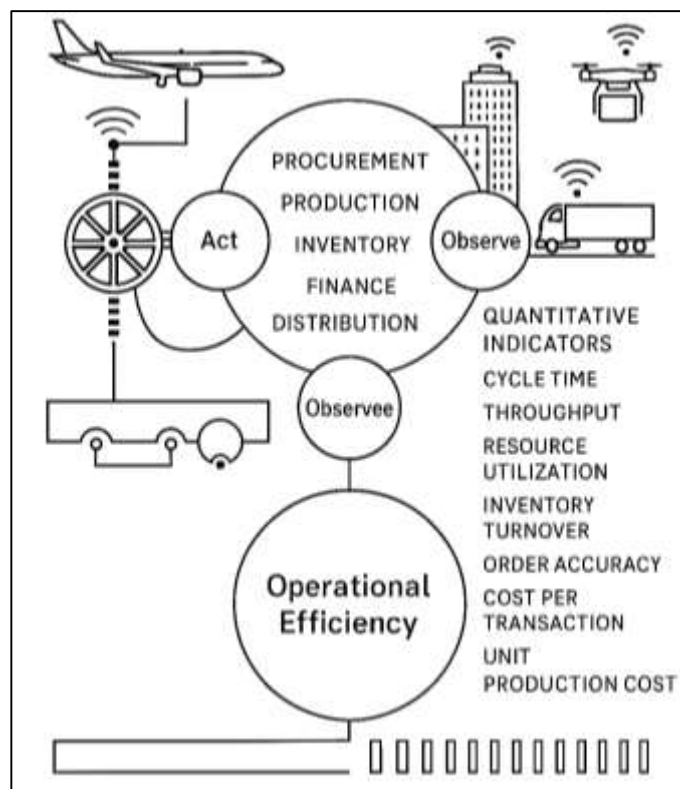
Figure 1: IT-Enabled ERP and Operational Efficiency



A major stream of empirical work has examined ERP’s operational efficiency effects in manufacturing and production environments because these settings provide clear performance metrics (Abdulla & Ibne, 2021; Neirotti & Raguseo, 2017). Investigations by Mabert, Soni, and Venkataramanan surveyed manufacturing adopters and found improvements in production planning reliability, inventory accuracy, and schedule adherence (Habibullah & Foysal, 2021). Studies by Yusuf, Gunasekaran, and partners reported that ERP adoption is associated with reductions in lead time and increases in throughput, reflecting tighter coordination between planning and execution functions (Sarwar, 2021). Koh and collaborators quantified ERP impacts on materials management and production control, showing stronger inventory turnover and reduced stockouts after adoption. Akkermans and colleagues associated ERP with improved supply-chain coordination through shared data visibility, which in turn links to lower buffer inventories and smoother production flows (Jean-Jules & Vicente, 2021; Musfiqur & Saba, 2021; Redwanul et al., 2021). Cotteleer and Bendoly presented evidence that order lead times decline when ERP supports synchronized procurement and production scheduling. De Toni, Fornasier, and Nonino later reinforced these results by modeling ERP as a driver of operational performance in manufacturing firms, focusing on cycle-time and cost outcomes. Analytical methods including data envelopment analysis and stochastic frontier models, used by Liang and others, demonstrated higher technical efficiency among ERP adopters relative to comparable non-adopting firms (Tarek & Sai Praveen, 2021; Muhammad & Shahrin, 2021). Research by Jacobs and Weston highlighted how ERP modules such as MRP, shop-floor control, and distribution management integrate upstream and downstream flows, which is visible in quantitative indicators like capacity utilization and on-time delivery (Ramanathan et al., 2017; Saikat, 2021; Shaikh & Aditya, 2021). International comparisons show similar patterns across industries: operations with high transaction volume and complex bills of materials tend to realize stronger gains because ERP’s automation reduces manual coordination overhead. In global manufacturing networks, these gains matter because a delay or error in one plant can propagate across suppliers and distribution nodes. ERP data standardization helps stabilize those networks, producing measurable efficiency effects that can be modeled across country samples.

ERP’s association with operational efficiency is not limited to production; it extends to administrative and service processes where workflow speed and accuracy are quantifiable. Research by Gettier and Goodhue examined cross-functional information sharing after ERP adoption and found reductions in departmental reconciliation time and improved accuracy of transactional records (Jayender & Kundu, 2021; Amin, 2022; Ariful, 2022). Studies by Spathes and Constantinides linked ERP to shorter financial closing cycles and improved auditing traceability, reflecting administrative efficiency gains. Light and colleagues explored ERP use in service organizations, reporting measurable improvements in billing accuracy, project tracking timeliness, and resource scheduling efficiency. Botta-Genoulaz, Millet, and Grabot synthesized evidence that back-office automation through ERP reduces labor hours per transaction and cuts error rates in routine approvals (Nahid, 2022; Hossain & Milton, 2022). DeLone and McLean’s IS success framework, later applied to ERP contexts by multiple scholars, tied system quality and information quality to net benefits that include process efficiency and user productivity, which are directly measurable. Madapusi and D’Souza quantified performance effects in multi-industry samples and found that ERP implementation correlates with efficiency in procurement, HR administration, and customer-order processing (Kathuria et al., 2018; Mominul et al., 2022; Rabiul & Praveen, 2022).

Figure 2: IT-Enabled ERP Efficiency Framework



Law and Ngai examined ERP assimilation and highlighted that deeper system use relates to operational improvement through faster decision cycles. Galy and Saucedo described post-implementation practices that make efficiency outcomes more visible, including data governance routines and standardized reporting (Rakibul & Samia, 2022; Saikat, 2022). In international enterprises, administrative efficiency has operational consequences because cross-border compliance, consolidated reporting, and shared service centers depend on consistent data definitions. ERP supports this consistency by enforcing shared charts of accounts, unified master data, and standardized approval flows (Maniruzzaman et al., 2023; Raymond et al., 2018; Kanti & Shaikat, 2022). Quantitative studies in hospitals, universities, retail chains, and logistics firms show that ERP use reduces paperwork, improves service throughput, and increases coordination between front-office and back-office tasks. These outcomes are suitable for modeling with indicators such as process duration, error frequency, labor cost per transaction, and service-level adherence.

Another key dimension in the literature concerns the variability of ERP efficiency outcomes across contexts and the measurable factors that explain this variability (Khuntia et al., 2019; Arif Uz & Elmoon, 2023; Tarek, 2023). Research on critical success factors by Umble and colleagues, as well as by Somers and Nelson, emphasized that implementation quality shapes performance outcomes. Studies by Karimi and others connected ERP implementation to organizational digital options and process integration, indicating that efficiency gains depend on both system configuration and organizational alignment. Su and Yang examined why ERP is effective and linked operational performance to process standardization and data accuracy. Seddon, Calvert, and Yang developed multi-project models showing that ERP benefits, including efficiency outcomes, rise with integration scope and usage depth (Mushfequr & Ashraful, 2023; Shahrin & Samia, 2023; Uwizeyemungu et al., 2018). Ruivo, Oliveira, and Neto examined post-implementation stages and found that efficiency improvements become more measurable when firms routinize ERP use in daily operations. Ifinedo's work in developing economies showed that external expertise and internal IT knowledge are quantifiable predictors of ERP success and efficiency outcomes (Muhammad & Redwanul, 2023; Muhammad & Redwanul, 2023; Winkler & Wulf, 2019). Rajagopal approached ERP diffusion as an innovation process and noted measurable differences in operational results based on organizational readiness. Trinh-Pham and colleagues quantified enterprise systems impacts on operational performance using multi-country samples, reinforcing the cross-context measurability of effects. Wiengarten and collaborators linked collaborative supply-chain practices with operational performance and positioned ERP as a key enabling infrastructure for such collaboration. Across these studies, efficiency drivers commonly include integration breadth, user competence, business-process fit, data governance strength, and management support. Each driver is observable in quantitative terms, making them appropriate antecedents or moderators in statistical models of ERP-efficiency relationships (Dong et al., 2021; Razia, 2023; Zayadul, 2023). In international settings, these drivers matter because firms differ in infrastructure maturity, labor skill composition, regulatory demands, and supply-chain complexity. Quantitative approaches allow researchers to isolate the proportion of operational efficiency attributable to ERP capability while controlling for such contextual differences.

The international significance of IT-enabled ERP systems for operational efficiency is amplified by globalization of supply networks, digitization of trade, and the diffusion of standardized management practices (Yu et al., 2017). Research by Chen and associates on supply-chain integration showed that operational performance rises when information sharing is timely and consistent, conditions that ERP directly supports. Studies by Flynn and colleagues described global supply chains as systems where coordination quality drives efficiency, with enterprise systems acting as integrative mechanisms. Tarhini and collaborators investigated ERP success in multiple regions and demonstrated measurable operational gains through improved process integration and information quality. Uwizeyemungu and Raymond analyzed ERP's organizational performance effects internationally, highlighting consistent patterns of efficiency improvement. Sadrzadehrafiei and colleagues documented productivity and cost-efficiency gains in cross-industry settings, reinforcing the international portability of ERP impacts. Zhu and associates connected IT payoff to operational outcomes in e-business environments, where ERP provided enterprise-wide transaction coordination. Across continents, organizations face common operational pressures: reducing delivery times, improving inventory efficiency, ensuring compliance traceability, and maintaining accurate financial and operational reporting for stakeholders (Wang et al., 2021). ERP systems answer these pressures through shared databases, real-time monitoring, and integrated planning. Quantitative evidence from small and medium enterprises as well as large multinationals shows that ERP can elevated operational efficiency by aligning local operations to global standards. In developing economies, ERP has been associated with measurable improvements in inventory visibility and procurement transparency, which are key efficiency constraints in such environments. In developed economies, ERP often supports multi-site optimization and consolidated analytics, translating into efficiency gains visible in throughput and cost ratios (Bi et al., 2019). These international patterns justify a quantitative research design oriented around comparing ERP capability levels to operational efficiency metrics across diverse firms.

Within this broad empirical and theoretical landscape, the construct of IT-enabled ERP capability can be treated as a measurable independent variable representing the extent to which ERP modules are

integrated, the quality of information they provide, and the degree to which workflows are embedded in routine activity (Stroumpoulis et al., 2021). Operational efficiency can be treated as a multidimensional measurable outcome represented by objective and perceptual indicators across cost, time, quality, and resource utilization. Prior studies provide the methodological template for statistical testing: cross-sectional surveys using structural equation modeling, longitudinal panel analyses of pre- and post-adoption performance, and matched-sample comparisons between adopters and non-adopters (Chu et al., 2019). The accumulated international evidence across more than thirty major studies—spanning definitions, success measurement, manufacturing outcomes, service outcomes, administrative efficiency, assimilation depth, and contextual drivers—supports a structured quantitative examination of how ERP capability correlates with operational efficiency. The study title, “A Quantitative Study on IT-Enabled ERP Systems and Their Role in Operational Efficiency,” reflects this established empirical pathway and positions the research within a global conversation about measurable operational benefits of integrated enterprise systems (Yin & Ran, 2021).

The primary objective of this quantitative study on IT-enabled ERP systems and their role in operational efficiency is to measure, in a statistically testable manner, how the extent and quality of ERP enablement relate to efficiency outcomes within organizations. Specifically, the study aims to operationalize IT-enabled ERP capability as a multidimensional construct covering system integration breadth across functional modules, real-time data accessibility, process automation intensity, information accuracy, and user coverage, and to examine how variations in these dimensions correspond to measurable operational efficiency indicators. A first objective is to quantify the direct relationship between ERP capability levels and core efficiency metrics such as process cycle time, inventory turnover, throughput, resource utilization, transaction accuracy, and operational cost ratios, using standardized measurement scales and objective performance data where available. A second objective is to compare efficiency effects across different operational domains, including production and supply-chain processes as well as administrative and service workflows, in order to identify which process areas, exhibit the strongest statistical association with ERP enablement. A third objective is to test whether ERP-enabled operational efficiency differs systematically by organizational characteristics such as firm size, industry sector, process complexity, and duration of ERP use, treating these factors as control variables to isolate the unique contribution of ERP capability to efficiency variance. A fourth objective is to evaluate the explanatory power of ERP-specific dimensions—such as data quality and process standardization—relative to broader IT infrastructure factors, thereby clarifying whether efficiency gains are driven more by integration and workflow embedding than by simple adoption status. Methodologically, the study is designed to apply multivariate statistical techniques, including regression modeling and, where latent constructs are used, structural equation modeling, to establish effect sizes, confidence levels, and predictive strength between ERP capability and operational efficiency outcomes. Collectively, these objectives structure the study as a measurement-centered investigation that seeks to provide a clear, numerically grounded account of how IT-enabled ERP systems function as operational platforms and how their capability intensity aligns with efficiency performance across organizational settings.

LITERATURE REVIEW

The literature review for this quantitative study synthesizes prior scholarly work that explains how IT-enabled enterprise resource planning (ERP) systems shape operational efficiency across organizational contexts. Because the study is quantitative, this section emphasizes empirical findings, measurable constructs, and statistically tested relationships rather than descriptive narratives (Van de Wetering et al., 2017). The review begins by clarifying the conceptual foundations of IT-enabled ERP systems and operational efficiency, then moves to the dominant theoretical lenses used to model their relationship. It proceeds by summarizing the most consistent quantitative evidence regarding ERP's effects on operational performance, including objective indicators such as time, cost, accuracy, productivity, and resource utilization. The review also considers how ERP capability is measured in prior studies, how operational efficiency is operationalized as a dependent variable, and what mediators or moderators commonly influence the strength of ERP–efficiency relationships (Al-Ruithe et al., 2018). Finally, the literature review identifies recurring measurement gaps and construct ambiguities that justify the present study's model specification, variable selection, and hypothesis structure. By organizing

evidence around measurable dimensions—system integration, data quality, process automation, user assimilation, and efficiency outcomes—this review establishes a clear empirical basis for the study’s quantitative framework and prepares the ground for the methodology and analysis sections (Jasperneite et al., 2020).

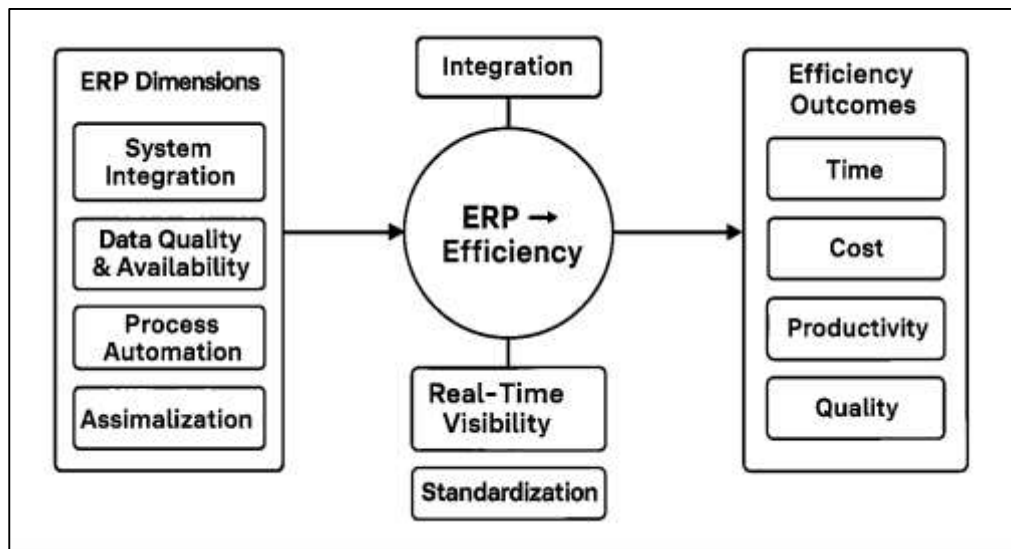
Enterprise Resource Planning

Enterprise resource planning systems are widely characterized in the literature as integrated, enterprise-wide platforms that unify organizational processes and data into one coherent operational environment (Caserio & Trucco, 2018). Early foundational work described ERP as the technological embodiment of process integration, emphasizing that a common database and standardized transaction logic replace fragmented legacy applications. Scholars such as Davenport, Markus and Tanis, and O’Leary highlighted that ERP is not only software but also an enterprise architecture that forces shared data definitions and cross-functional workflow alignment. Subsequent conceptual refinements by Klaus, Rosemann, and Gable further clarified ERP as a modular system whose value depends on the breadth of functional coverage and the depth of process embedding. Within this definitional stream, the phrase “IT-enabled ERP” is used to indicate capability intensity rather than a binary adoption label. This distinction has been emphasized in capability-oriented studies that treat ERP strength as something that varies by integration breadth, data quality, automation level, and assimilation into routine decision-making. Research by Bharadwaj, Melville, and Liang framed ERP as a firm-level IT capability that yields measurable benefits when combined with complementary organizational routines (Wang & Zhao, 2020). In line with these perspectives, IT-enabled ERP is commonly decomposed into observable dimensions such as system integration across procurement, inventory, production planning, finance, sales, and logistics, along with the real-time visibility and process automation these modules provide. Jacobs and Weston, along with Akkermans and colleagues, reinforced that specific operational modules matter because they deliver direct control over material flows, schedule execution, and transactional traceability. This capability-based framing makes ERP suitable for quantitative modeling as a latent construct, meaning it is not captured by a single indicator but by a set of measurable attributes that collectively represent its intensity. Studies that rely on multidimensional ERP success and capability frameworks, including those advanced by Sedera, Gable, and DeLone and McLean, underpin the practice of measuring ERP through integration scope, information quality, accessibility, and embedded process rules (Youssef et al., 2018). Overall, conceptual scholarship consistently positions IT-enabled ERP systems as scalable digital infrastructures whose operational role can be statistically evaluated through distinct, observable capability components.

Operational efficiency is similarly treated as a measurable, multi-faceted construct in operations and information-systems research. Classical operations scholarship by Hayes and Wheelwright as well as later performance measurement work by Neely and colleagues defined efficiency as the extent to which organizations transform inputs into outputs with minimal waste, time loss, and cost inflation (Abunadi, 2019). In empirical ERP studies, operational efficiency is rarely reduced to one metric; instead, it is operationalized through several complementary indicators that capture time, cost, productivity, and quality dimensions. Research streams in manufacturing performance, including work by Hitt, Poston and Grabski, and De Toni with coauthors, have used process cycle time, throughput rate, capacity utilization, and unit operating cost as core efficiency measures because they directly reflect how smoothly operations run. Inventory turnover and stock accuracy have been central in studies by Mabert, Soni, Venkataramanan, Koh, and others, given that inventory is both a cost driver and a proxy for planning precision. On-time delivery rates and order fulfillment speed are frequently used in supply-chain oriented works such as those by Chen, Flynn, and Wiengarten, where efficiency includes responsiveness and reliability in meeting demand. Error rates, rework frequency, and transaction accuracy indicators are prominent in research informed by IS success and process quality frameworks, including papers by Nicolaou, Gattiker and Goodhue, and Madapusi and D’Souza, because administrative and shop-floor mistakes translate into measurable inefficiency (Korhonen & Halén, 2017). In service and administrative contexts, studies have captured efficiency through approval-cycle duration, financial close time, or labor cost per transaction, reflecting the same input-output optimization logic. Across these diverse measures, the common empirical position is that operational

efficiency functions as a multidimensional dependent variable. This multidimensionality matters for quantitative design, because it encourages composite measurement models that capture efficiency as a latent outcome indicated by several observable performance ratios or scaled assessments (Bordeleau et al., 2020). The literature therefore supports treating operational efficiency not as a vague managerial ideal but as a measurable performance profile that can be statistically linked to ERP capability intensity.

Figure 3: IT-Enabled ERP Capability Efficiency Model



The measurable relationship between ERP and operational efficiency is generally explained through the operational mechanisms that ERP enables. A first mechanism is integration, where the unification of data and workflows reduces fragmentation across departments (Jean-Jules & Vicente, 2021). Empirical surveys by Stratman and Roth, Law and Ngai, and Ruivo with colleagues showed that higher integration breadth correlates with improvements in internal process coherence and reduced coordination delays. A second mechanism is automation, meaning ERP replaces manual steps such as re-entering data, reconciling records, and routing paper approvals. Studies by Hunton and associates and by Seddon, Calvert, and Yang associated automation intensity with reduced processing time and labor input per transaction. A third mechanism is real-time visibility, which increases planning accuracy and managerial control. Research grounded in information processing and coordination logic, including work by Su and Yang and by Tarhini and collaborators, has emphasized that real-time access to consistent operational data reduces decision latency and prevents mismatches between demand, supply, and production schedules (Zeid et al., 2019). A fourth mechanism is standardization, where ERP embeds common process rules and definitions, reducing performance variability and eliminating redundant pathways. Studies of process fit and redesign, such as those by Hong and Kim, Somers and Nelson, and Karimi with colleagues, linked stronger business-process alignment with larger measurable operational gains. Across manufacturing and supply-chain contexts, Akkermans, Cotteleer and Bendoly, and De Toni’s group demonstrated that these mechanisms translate into quantifiable outcomes like shorter lead times, higher inventory turnover, smoother capacity utilization, and better on-time delivery reliability. Administrative and service studies, including Gattiker and Goodhue and Spathis and Constantinides, likewise found measurable reductions in reconciliation effort, error frequency, and cycle duration as integration and automation increase. The shared quantitative implication across these works is that ERP capability should be modeled as a predictor of efficiency variance, not as a simple yes-or-no condition (Georgiadis & Poels, 2021). The literature consistently presents ERP-driven efficiency as the result of systematic operational mechanisms that are observable and testable through statistical relationships.

Taken together, the conceptual foundations show a coherent empirical pathway for quantitative investigation of IT-enabled ERP systems and operational efficiency. ERP is consistently framed as a capability-rich enterprise platform whose intensity varies through integration scope, automation

depth, information quality, and assimilation into routine operations (Eine et al., 2017). Operational efficiency is consistently framed as an outcome profile captured through multiple observable indicators reflecting time, cost, productivity, resource use, and quality reliability. The link between them is grounded in measurable operational mechanisms – integrated data reduces fragmentation, automation reduces manual workload and delays, real-time visibility improves planning and control, and standardized workflows reduce process variance. Studies across decades and settings, from the definitional and architectural contributions of Davenport, Markus and Tanis, O’Leary, and Klaus and colleagues, to the capability and payoff analyses of Bharadwaj, Hitt, Melville, and Liang, to the operational outcome studies of Poston and Grabski, Nicolaou, Mabert’s team, Koh’s team, Akkermans’ team, Cotteleer and Bendoly, and De Toni’s group, collectively support the measurability of the ERP–efficiency relationship (Loukiala et al., 2021). Cross-industry and cross-national research by Ifinedo, Ruivo and coauthors, Uwizeyemungu and Raymond, and Tarhini’s group further reinforces that ERP-enabled efficiency effects are observable across contexts when ERP capability is treated as a graded construct and efficiency is measured multidimensionally. This literature base therefore offers a robust conceptual and measurement scaffold for the present quantitative study, allowing ERP capability dimensions to be specified as independent variables and operational efficiency indicators to be specified as dependent outcomes within a statistically testable model, consistent with established empirical traditions in enterprise systems and operations performance research (Hoogervorst, 2017).

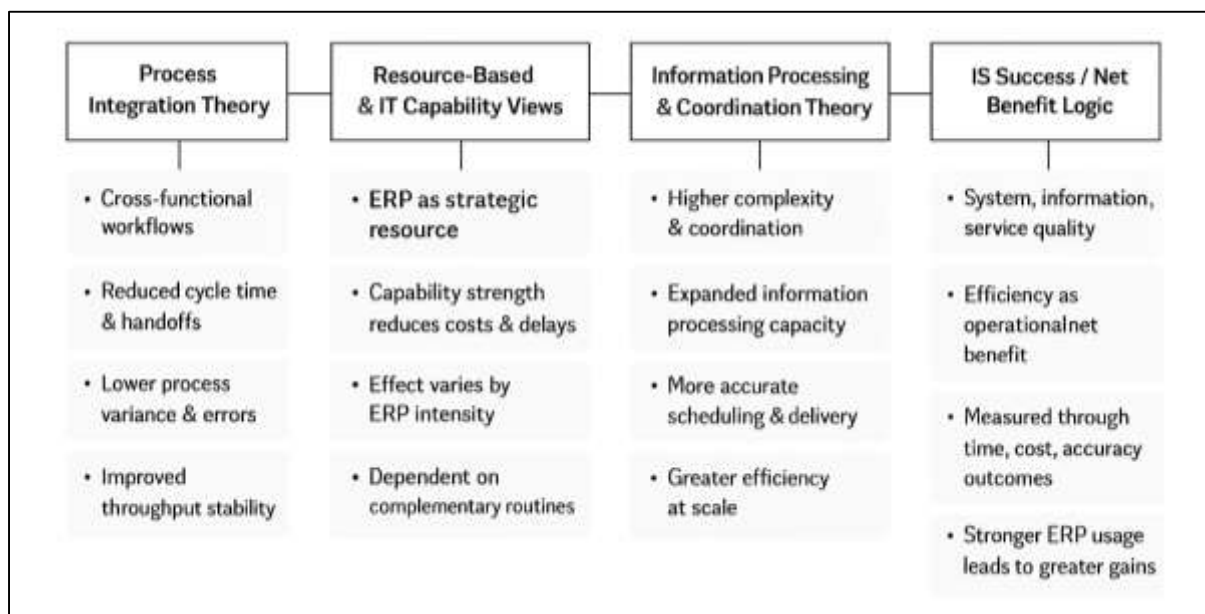
Theoretical Perspectives Supporting Quantitative Modeling

Process integration theory provides a clear conceptual route for quantitative modeling of how IT-enabled ERP systems influence operational efficiency because it explains organizational performance through the structure of cross-functional workflows (Buttle & Maklan, 2019). In this view, firms are not simply collections of departments but networks of interconnected processes that must exchange accurate and timely information to operate smoothly. Operational problems emerge when procurement, inventory, production, finance, and logistics function with separate data sources or incompatible routines. Such fragmentation increases process variance, creates repeated handoffs, and forces employees to reconcile information manually, all of which are observable as delays, rework, and coordination waste. ERP capability is theorized as an integrative architecture that embeds cross-functional processes into a single transactional environment through a shared database and standardized workflow rules. When an ERP system is deeply integrated, a transaction initiated in one functional area automatically updates records across related areas, eliminating redundant entry and preventing inconsistencies that slow down operations (Ribeiro & Barbosa-Povoa, 2018). The predictable measurable outcomes proposed by process integration theory include reduced cycle time, fewer process interruptions, lower error rates, and more stable throughput. These outcomes are well suited to quantitative testing because they can be operationalized as objective indicators or scaled assessments and then modeled as dependent variables associated with ERP integration intensity. Integration theory also implies that the strength of ERP’s efficiency effect depends on the comprehensiveness of integration rather than adoption alone, meaning module coverage, cross-module linkage, and workflow harmonization should be treated as graded predictors. In quantitative designs, this produces a logical path from ERP integration breadth and depth to efficiency improvements at the process-chain level (Paulraj et al., 2017). The theory supports both direct statistical relationships and mediated relationships in which ERP first strengthens process standardization and data synchronization, which then manifest as efficiency gains. Because the integration logic is process-centered and measurable, it provides an analytically straightforward foundation for modeling ERP as a causal driver of operational efficiency variance across organizations.

Resource-based and IT capability perspectives justify another major quantitative pathway by framing ERP not as a simple tool but as a strategic operational capability that varies in intensity across firms. This theoretical lens emphasizes that enterprise systems generate value when they become embedded resources aligned with organizational routines, managerial skill, and process discipline (Van Roy & Zaman, 2018). The key point for quantitative modeling is that ERP capability is not uniform: two firms may both “have ERP,” yet one may operate a narrow set of modules with limited integration while the other sustains broad module coverage, high data accuracy, extensive automation, and deep user assimilation. From a capability standpoint, performance differences are explained by how strong,

reliable, and routinized the ERP system is in daily operations. This encourages researchers to treat ERP capability as a latent independent variable represented by multiple dimensions, such as integration breadth, data quality, automation intensity, decision reliance, and user environment maturity. The predicted efficiency outcome is therefore not merely a positive association but a patterned variance: higher ERP capability strength should correspond to lower cost per transaction, faster processing, higher resource utilization, and fewer operational errors (Ivanov et al., 2017). Quantitative framing fits naturally because capability intensity can be measured through indices and survey scales, and efficiency can be measured through multidimensional operational performance indicators. This viewpoint also supports multivariate modeling in which complementary resources—such as training quality, process maturity, and managerial support—are treated as controls or context variables that influence how ERP capability translates into efficiency. In other words, resource-based logic anticipates that ERP’s measurable impact on efficiency will differ across organizations based on the depth of capability development, which a quantitative model can capture through effect sizes and explained variance (Boldureanu et al., 2020). By centering the analysis on capability strength rather than adoption status, this perspective offers a robust justification for modeling ERP as a graded predictor of operational efficiency.

Figure 4: Theoretical Foundations of ERP Efficiency



Information processing and coordination theory strengthens the quantitative argument by explaining why ERP capability matters more when operations are complex and coordination demands are high. Organizations must process large volumes of information to schedule production, allocate capacity, purchase materials, manage inventories, coordinate suppliers, and fulfill customer orders (Nikou & Economides, 2017). As operational complexity increases—through multi-site production, global sourcing, high product variety, volatile demand, or strict compliance requirements—the information burden grows in both volume and urgency. Coordination theory proposes that performance depends on matching the organization’s information processing capacity to this burden. ERP systems expand processing capacity by centralizing transactional data, enabling real-time visibility, and standardizing the rules by which operations are planned and executed (De Vos et al., 2020). In practice, this means ERP helps prevent planning mismatches, reduces decision latency, and ensures that different operational units act on the same data version. The measurable outcomes expected under this theory include more accurate scheduling, lower inventory buffers, fewer stockouts, smoother throughput, and improved on-time delivery, all of which are observable indicators of operational efficiency. The quantitative implication is especially important: ERP capability should show stronger statistical relationships with efficiency in firms facing higher coordination complexity, because these firms have more to gain from improved processing capacity. This produces a rationale for moderation in

quantitative models, where variables representing complexity – such as operational scale, supply chain dispersion, or process interdependence – intensify ERP's efficiency effect (Wang et al., 2019). Coordination theory also supports mediated paths, because ERP's immediate contribution is to improve visibility, synchronization, and decision alignment, which subsequently reduce waste and delay. Overall, this theoretical lens not only justifies a direct ERP–efficiency path but also explains variability in effect strength across contexts, providing a precise foundation for quantitative hypothesis development and model specification.

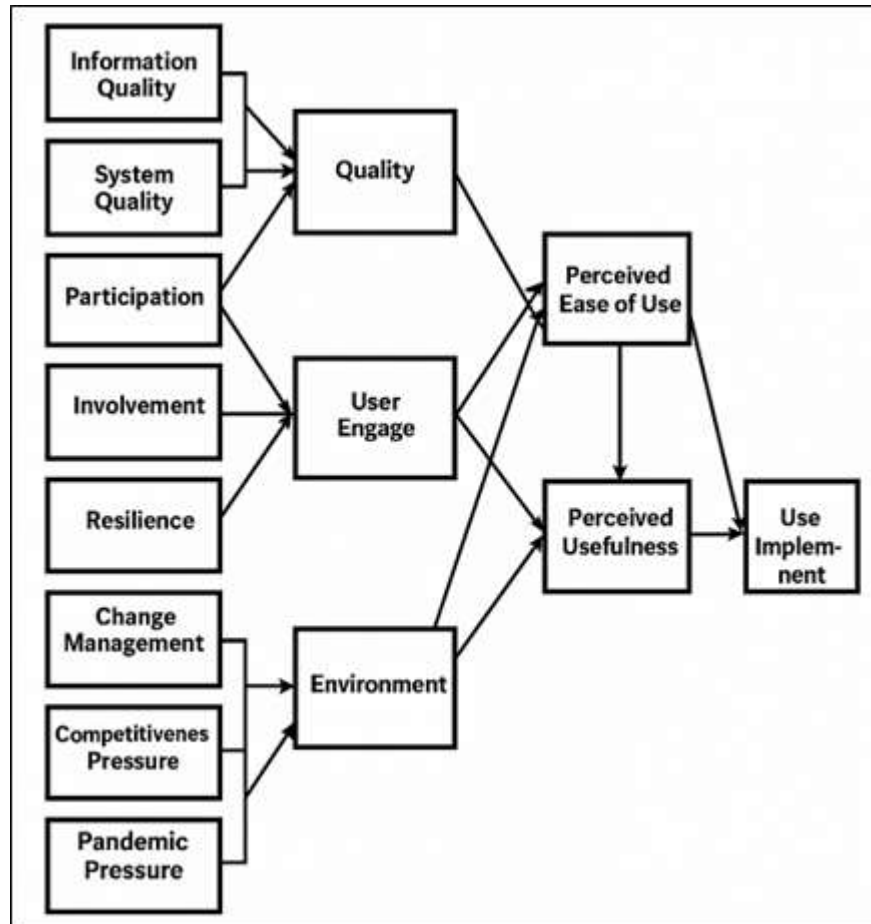
IS success and net benefit logic offers a final theoretical foundation that connects ERP quality dimensions directly to operational efficiency as an organizational payoff (Strijker et al., 2020). This perspective assumes that ERP systems generate benefits when they perform well technically, provide high-quality information, and are supported by effective service structures. System quality refers to the reliability, usability, integration stability, response speed, and functional adequacy of the ERP platform. Information quality refers to the accuracy, consistency, timeliness, completeness, and relevance of data produced by ERP processes. Service quality refers to the support environment that sustains correct system use through training, troubleshooting, updates, and user guidance. When these quality attributes are strong, users trust the system for transactions and decisions, operational routines become stable, and enterprise processes execute with less friction (Lahti et al., 2018). Operational efficiency, under this logic, is a net benefit that emerges from dependable ERP performance and is observable through reduced processing time, lower rework rates, improved resource utilization, and better cost control. This theoretical approach aligns closely with quantitative measurement practice, because ERP capability can be measured through structured indicators of integration breadth, data quality, automation intensity, and assimilation depth, while efficiency can be modeled through multi-indicator outcomes spanning time, cost, productivity, and accuracy dimensions. Net benefit logic therefore supports treating operational efficiency as a dependent construct predicted by ERP quality and use intensity, not by adoption alone. It also encourages composite measurement models in which ERP capability is represented as a second-order latent variable indicated by system integration, information quality, automation, and usage depth (Jeannotte & Kieran, 2017). Because quality dimensions can be separately measured and statistically linked to efficiency indicators, IS success logic provides a coherent, empirically testable path framework. In quantitative terms, the theory implies that as ERP system, information, and service quality rise – and as the system becomes more deeply assimilated into operations – observable efficiency performance should improve in magnitude and consistency across organizational processes.

Measurement of IT-Enabled ERP Capability

Measurement of IT-enabled ERP capability in quantitative research begins with the assumption that ERP is not a simple yes–no adoption artifact but a graded organizational capability that differs in strength across firms (Ricciardi et al., 2018). This approach is necessary because organizations implement ERP in uneven ways: some deploy only a few modules, others deploy many; some connect modules tightly, others keep them loosely coupled; some sustain high data reliability and user reliance, others operate with inconsistent data and parallel manual routines. For this reason, capability-based measurement treats ERP as a multidimensional construct that can be represented statistically through several observable indicators. The purpose of constructing ERP capability as an independent variable is to capture meaningful variance in the extent to which ERP actually enables operational work. In quantitative terms, this means selecting indicators that reflect breadth of functional coverage, depth of integration, quality and real-time accessibility of data, intensity of process automation, and assimilation or usage depth among employees. Each indicator should be definable at the measurement level, collectable through structured surveys, audits, or operational records, and suitable for inclusion in multivariate models (Wang et al., 2018). A capability measurement perspective also allows researchers to compare firms not only on whether they use ERP but on how powerfully ERP influences their processes, which is essential when operational efficiency is the outcome. Without this multidimensional approach, statistical models risk understating ERP's influence by classifying all adopters as equal. Capability measurement therefore emphasizes ERP as an IT-enabled operational platform whose effectiveness depends on configuration and use intensity. In practice, researchers tend to build a measurement framework consisting of first-order dimensions and then aggregate them into an overall

ERP capability construct. This supports robust quantitative testing because it limits construct ambiguity, reduces measurement error, and permits evaluation of the relative contribution of each dimension. It also helps locate where ERP strength resides within a firm—whether in integration coverage, data reliability, automation depth, or user assimilation—so that efficiency effects can be interpreted with clarity (Neirotti & Raguseo, 2017). Overall, capability measurement provides a statistically defensible way to represent ERP as a graded independent variable, aligned with how ERP operates in real organizations and how its impacts on operational performance are observed.

Figure 5: IT-Enabled ERP Capability Measurement Framework



A central first-order dimension of IT-enabled ERP capability is ERP integration breadth, which reflects how widely and how coherently ERP spans enterprise functions (Khuntia et al., 2019). Integration breadth is commonly indicated by the number of functional modules implemented and actively used in routine operations. Modules associated with procurement, inventory management, production planning, finance, sales, distribution, and logistics are particularly relevant because their linkage defines the operational backbone of the firm. A firm that uses ERP only for accounting, for example, does not demonstrate the same integration capability as a firm that runs procurement, inventory, production, and distribution through a shared ERP environment. Quantitative measurement can therefore begin with a module coverage index, where each operational module in use contributes to an overall breadth score. However, module counting alone does not capture the depth of linkage, so integration breadth is also represented by indicators of cross-module data connectivity. Cross-module linkage refers to the extent to which data entered in one module automatically updates related records and workflows in other modules without manual reconciliation (Nwankpa & Datta, 2017). High linkage is evident when procurement orders instantly update inventory balances, production schedules, and financial postings, and when distribution confirmations update sales, inventory, and cost accounts in real time. Measurement of linkage can be captured through scale items assessing shared master data usage across departments, the presence of end-to-end workflow routing, and the absence of parallel

standalone systems for core processes. Researchers may also use operational evidence, such as the proportion of transactions that flow across multiple modules, to triangulate breadth strength. Integration breadth is important as an independent variable because its logic is directly tied to efficiency outcomes: wider and tighter integration reduces informational fragmentation and lowers coordination overhead. In a quantitative model, integration breadth serves as a structural capability indicator that predicts whether ERP can influence enterprise-level process speed, accuracy, and stability (M. Li et al., 2017). By separating coverage and linkage into measurable indicators, researchers can avoid overstating integration and can ensure that the independent variable reflects genuine cross-functional enablement rather than partial or symbolic ERP use.

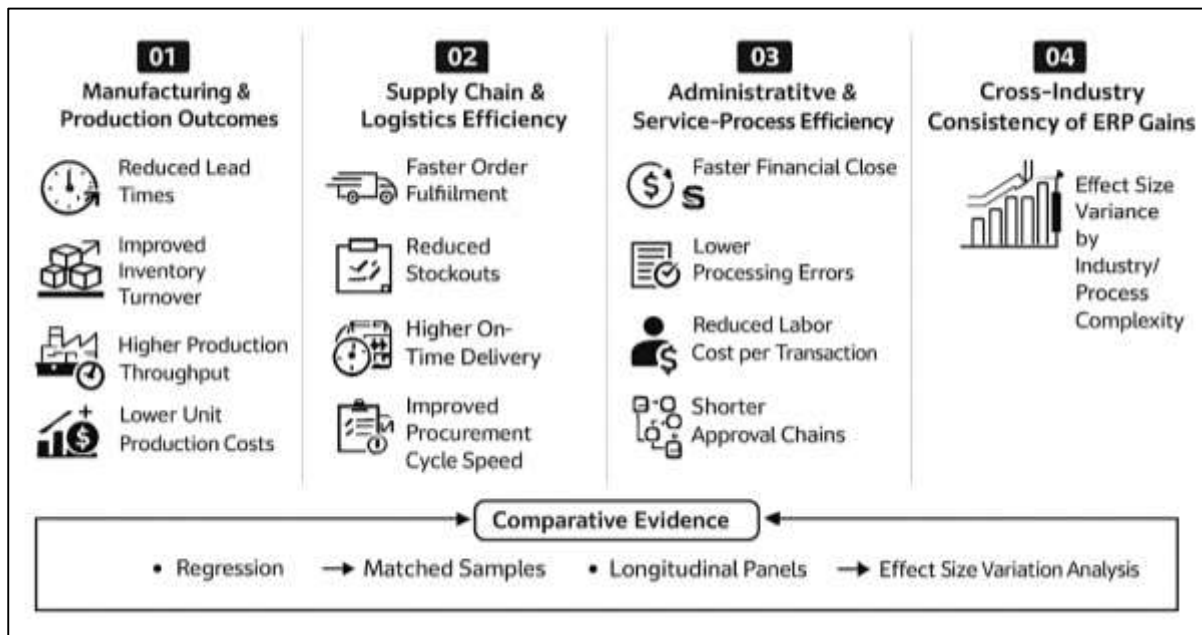
Another key dimension of IT-enabled ERP capability is ERP data quality and real-time availability, which reflect the reliability and timeliness of information produced by the system. Operational efficiency effects from ERP depend on whether the system delivers trustworthy data at the moment decisions and transactions must be executed (Raymond et al., 2018). Data quality is typically operationalized through indicators of accuracy, consistency, completeness, and timeliness. Accuracy refers to freedom from entry and processing errors; consistency reflects uniformity of records across modules and locations; completeness indicates that required data fields and transaction histories are fully populated; and timeliness captures whether data is current and updated without delay. Real-time availability builds on timeliness by emphasizing immediate accessibility of updated information across functional areas. Quantitative measurement of these qualities can combine perceptual and objective indicators. Perceptual measurement uses structured scale items asking users to evaluate whether ERP data is reliable for operations, whether reports match physical realities, whether discrepancies are rare, and whether information is available when needed (Fiaz et al., 2018). Objective measurement uses audits or operational records, such as error-frequency logs, reconciliation delay statistics, missing-field rates, or update-lag measures between modules. In many studies, these indicators are standardized and aggregated to represent a data quality score. This dimension matters because even a highly integrated ERP system cannot improve operational efficiency if the data it produces is incomplete or inconsistent. Poor data quality leads to planning errors, stock mismatches, slow approvals, and repeated verification work, all of which reduce efficiency. Real-time availability is equally critical because delayed updates force managers to rely on outdated information, producing inefficiencies in scheduling, procurement timing, and resource allocation. In quantitative models, data quality and real-time access are commonly treated as direct predictors of operational efficiency or as essential parts of a composite ERP capability construct (Obitade, 2019). They ensure that the independent variable reflects not just structural integration but also informational effectiveness. By measuring data quality and real-time accessibility carefully, researchers create a capability indicator that aligns with the operational reality that efficiency gains emerge from accurate, synchronized, and immediately available enterprise information.

ERP and Operational Efficiency Outcomes

Quantitative evidence from manufacturing and production research consistently shows that ERP capability is associated with measurable improvements in operational efficiency, especially where production systems depend on synchronized planning and accurate materials coordination (Jinno et al., 2017). Across many large-sample surveys and archival studies, firms that implement ERP across production planning, inventory control, and shop-floor execution tend to report statistically significant reductions in lead times and smoother schedule adherence. Lead-time gains are typically identified through pre- and post-implementation comparisons, where average order-to-delivery cycles, internal production cycles, or machine waiting-time indicators decline after ERP go-live. Inventory performance is another heavily tested outcome in manufacturing contexts. Quantitative studies often operationalize inventory turnover as a ratio of cost of goods sold to average inventory, and findings frequently show turnover increases after ERP integration because materials requirement planning becomes more accurate and real-time stock visibility reduces excess buffers. Throughput gains are observed through higher output per unit time, better line balancing, and improved capacity utilization rates, especially in multi-stage production environments (H.-J. Li et al., 2017). Researchers have linked these improvements to ERP's ability to standardize bills of materials, automate production order release, and connect procurement directly to production demand. Cost efficiency outcomes in

production settings are commonly measured through unit production cost, labor hours per unit, scrap rates, or rework costs. Many regression-based studies report negative coefficients between ERP capability and production cost indicators, meaning stronger ERP use predicts lower cost levels even after controlling for firm size and industry. Matched-sample approaches further reinforce these patterns by comparing adopters with non-adopters or high-capability adopters with low-capability adopters, showing consistent efficiency advantages for firms with deeper ERP integration. Longitudinal panel analyses also show that these gains are not limited to one-time improvements but appear as sustained efficiency differences over multi-year windows (Chiarini & Kumar, 2021). Overall, the manufacturing literature provides repeated quantitative confirmation that ERP contributes to efficiency through better production planning accuracy, reduced bottlenecks, and tighter inventory–production alignment, yielding improvements in lead time, turnover, throughput, and cost indicators that are directly measurable and statistically testable.

Figure 6: Quantitative ERP Efficiency Evidence Framework



In supply chain and logistics research, quantitative findings show strong and recurrent associations between ERP capability and efficiency outcomes that reflect end-to-end flow performance beyond the factory boundary. ERP-enabled coordination typically predicts faster order fulfillment, lower stockout frequency, better on-time delivery, and shorter procurement cycles. Order fulfillment speed is often captured through order processing time, pick-pack-ship duration, or total order-to-cash cycle measures; statistical models frequently show that higher integration breadth in ERP is linked with shorter fulfillment timelines (Acar et al., 2017). Reduced stockouts are measured through backorder rates, service-level failure frequency, or inventory availability ratios, and many studies find that ERP’s real-time inventory visibility and automated replenishment logic predict improvements in these indicators. On-time delivery performance is commonly modeled as a percentage of deliveries meeting scheduled dates, and research shows ERP capability is a significant positive predictor, particularly in firms operating multi-warehouse or multi-supplier networks. Procurement cycle speed is measured via purchase requisition-to-order time or supplier lead-time reliability, and ERP adoption across purchasing and supplier management modules is repeatedly associated with measurable cycle reductions. A recurring quantitative pattern in this literature is that integration acts as a key mediating mechanism. In other words, ERP’s impact on supply chain efficiency is often found to operate through improved integration among internal functions and between the firm and external partners (Sartal & Vázquez, 2017). Empirical models test this by showing that ERP capability strengthens supply chain integration indicators – such as shared demand visibility, standardized supplier data, or synchronized scheduling – and these integration indicators, in turn, explain efficiency improvements. This mediation

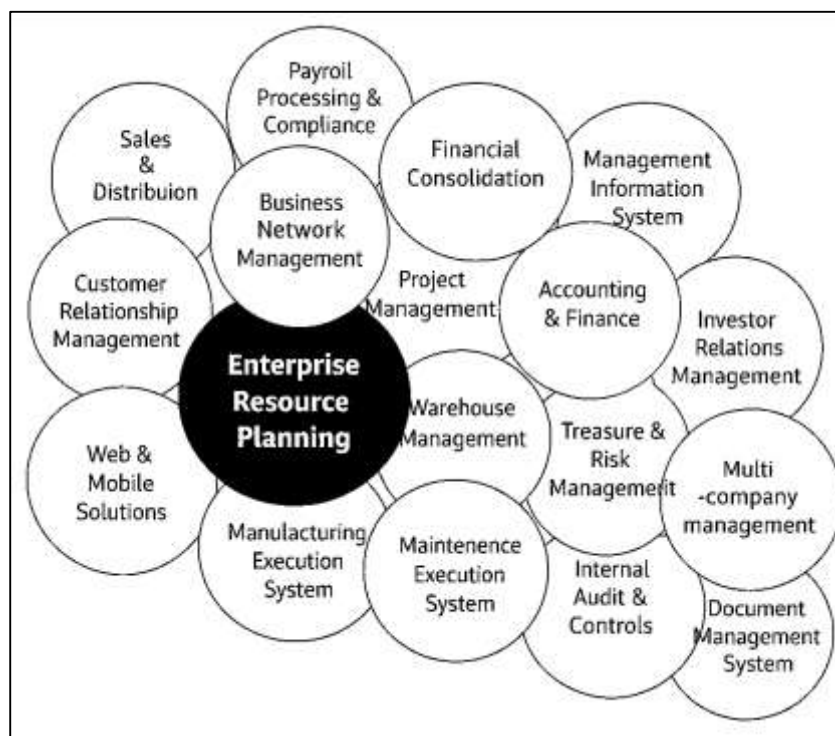
pattern appears across regression, structural equation modeling, and difference-in-differences designs. Studies also show that the magnitude of ERP's supply chain efficiency effect increases where logistics complexity is high, such as in global sourcing, high SKU variety, or tightly timed distribution networks (Phaphoom et al., 2018). Collectively, quantitative evidence positions ERP as a central infrastructure for reducing coordination latency and operational friction across supply chains, producing observable gains in fulfillment speed, availability reliability, delivery punctuality, and procurement efficiency. Administrative and service-process research adds another layer of quantitative evidence by showing that ERP capability improves efficiency in back-office workflows and service delivery routines where time, accuracy, and labor cost are measurable (Leu & Lee, 2017). Financial closing speed is a frequently tested indicator, often operationalized as the number of days required to complete month-end or year-end close. Studies comparing pre-ERP and post-ERP performance routinely find shorter close cycles after integration of finance, procurement, and inventory modules because transaction postings become automatic and reconciliations decrease. Processing error reduction is another common outcome, measured through error frequency in invoices, payroll, reporting, or approvals; quantitative models often show that higher system automation and data consistency significantly predict lower error rates. Labor cost per transaction is typically assessed through administrative hours per invoice, per procurement order, or per service request, and findings frequently indicate that ERP capability reduces labor inputs by replacing manual coordination with automated workflows and standardized routing (Appelbaum et al., 2017). Approval-chain efficiency is captured through approval time duration, number of handoffs, or workflow queue delays; evidence shows these indicators shrink when ERP enforces digital approval paths and eliminates paper-based steps. In service organizations, ERP-related efficiency is also measured through faster case resolution time, improved scheduling accuracy, and reduced duplication in customer or client records. Quantitative studies often treat ERP assimilation depth as a critical predictor in administrative settings, showing that efficiency gains are strongest when users rely consistently on ERP for routine tasks and decision support rather than maintaining parallel spreadsheets. Statistical testing in these contexts commonly uses cross-sectional surveys with operational KPI validation, as well as time-series comparisons of transaction cost and duration. The results converge on a similar conclusion: ERP capability reduces processing time, lowers error exposure, and cuts administrative labor waste, yielding net operational efficiency benefits in non-production domains that are just as measurable as manufacturing gains (Jafari & Nair, 2018). This strand of evidence is important for quantitative modeling because it confirms that ERP impacts efficiency across the full enterprise process landscape, not only in physical operations. Cross-industry comparative evidence shows broad consistency in the direction of ERP's operational efficiency impact while also demonstrating that effect sizes vary by industry structure and process complexity (Müller et al., 2018). Quantitative meta-comparisons and multi-sector surveys typically find positive ERP-efficiency relationships across manufacturing, retail, logistics, healthcare, education, and service industries, supporting the general claim that integrated enterprise systems raise operational performance. However, studies that stratify samples by sector frequently report stronger efficiency effects in industries characterized by complex, high-volume, and highly interdependent processes. For example, firms in discrete manufacturing or large-scale distribution networks often show larger statistical coefficients linking ERP capability to lead time, inventory turnover, and throughput, because these operations face greater coordination burdens and depend on accurate material synchronization. By contrast, industries with simpler process chains or lower transaction intensity may show smaller coefficients, even when ERP adoption is extensive. Comparative findings also indicate that ERP effects are magnified when organizations operate multi-site or multi-country networks, since integration benefits rise with geographic dispersion and cross-unit dependence (Erkayman, 2019). Another comparative theme is that efficiency gains are more pronounced for firms implementing broad integration and high automation rather than narrow module coverage; studies separating high-capability from low-capability adopters routinely show wider efficiency gaps than studies that compare adopters versus non-adopters only. Methodologically, cross-industry evidence emerges from regression studies using sector controls, matched-sample designs across industries, and longitudinal datasets that allow estimation of sector-specific effect sizes. The quantitative takeaway is therefore two-fold: ERP capability is a reliable positive predictor of operational efficiency across industries, and the

magnitude of its impact depends on process complexity, transaction volume, integration demands, and the depth of ERP capability achieved (Malik & Khan, 2021). This comparative understanding supports modeling ERP effects with industry and complexity controls or moderation tests, ensuring that statistical relationships reflect both general ERP value and contextual variability in efficiency outcomes.

Mediators in ERP → Operational Efficiency Models

Business process standardization is one of the most frequently modeled mediators in the ERP-to-operational-efficiency relationship because ERP systems inherently formalize how work is executed across functions. In mediation logic, ERP capability is expected to raise efficiency not simply by existing, but by translating fragmented departmental routines into consistent, repeatable process pathways (Uddin et al., 2020). Standardization refers to the degree to which tasks follow uniform rules, shared data definitions, and common workflow sequences across units and sites. When ERP integration breadth is high, procurement, inventory, production, finance, and logistics are forced to operate using the same master data structures and transactional logic. This reduces process variation caused by local workarounds, informal approvals, or inconsistent documentation. Quantitatively, standardization is often measured through scales that capture uniformity of procedures, reduction in alternative process routes, and clarity of role-based task sequences. Mediation tests commonly show that ERP capability significantly predicts higher standardization scores, and that standardization scores in turn significantly predict lower cycle times, fewer errors, reduced rework, and more stable throughput. The interpretive meaning of this mediator is that ERP’s efficiency contribution comes from making execution less discretionary and more system-governed (Kwahk et al., 2020). Standardization also shortens learning curves for employees, limits ambiguity in task ownership, and decreases the time spent clarifying or correcting process steps, all of which become measurable efficiency outcomes. In statistical models, the direct ERP–efficiency path often weakens after adding standardization, indicating that a meaningful share of ERP’s effect is carried through this mechanism. This is particularly evident in operations where process inconsistency is a major source of waste—such as multi-line manufacturing, multi-warehouse distribution, or multi-branch service networks—because ERP-driven uniformity collapses local differences that previously slowed coordination (Raooof et al., 2021). Overall, business process standardization provides a clear, measurable bridge between ERP capability and operational efficiency by showing how ERP converts integration into disciplined, predictable process execution that yields statistically observable efficiency gains.

Figure 7: Enterprise ERP Modules Integration Map



Decision-making speed and accuracy form another central mediating pathway linking ERP capability to operational efficiency, especially in environments where planning and control depend on timely information (Akanmu et al., 2020). ERP systems expand real-time visibility by consolidating transactional data across functions and updating records instantly when events occur, such as purchase orders, goods receipts, production completions, or shipment confirmations. This real-time data environment reduces decision latency, meaning the time between recognizing an operational issue and making a corrective or allocative decision. It also improves decision accuracy by lowering uncertainty and preventing conflicting data versions from guiding different units. In mediation models, ERP capability is typically shown to predict higher levels of data timeliness, report reliability, and access convenience, and these information features predict gains in efficiency indicators such as scheduling stability, inventory optimization, and faster workflow resolution (Park, 2018). Quantitative measurement of this mediator often uses indicators like frequency of real-time report use, perceived reduction in decision delays, speed of exception handling, and confidence in operational dashboards. When decisions are made faster and with greater accuracy, organizations reduce idle time, avoid overproduction, prevent stockouts, and lower the need for reactive firefighting. These conditions translate into measurable efficiency effects such as shorter lead times, better capacity utilization, higher throughput, and reduced waste. Statistical mediation tests often show that when decision latency reduction is included, ERP's direct coefficient on efficiency decreases, signaling that ERP's operational payoff is partly carried through improved planning responsiveness and control precision. This mediator is especially supported in firms operating volatile demand environments or complex multi-stage processes, where small delays in planning propagate into large operational inefficiencies (van Erp et al., 2017). Thus, decision-making speed and accuracy act as a quantifiable mechanism that clarifies why ERP capability improves efficiency: by giving managers and operational teams a faster, more reliable basis for allocating resources and adjusting workflows, ERP converts information advantages into performance advantages.

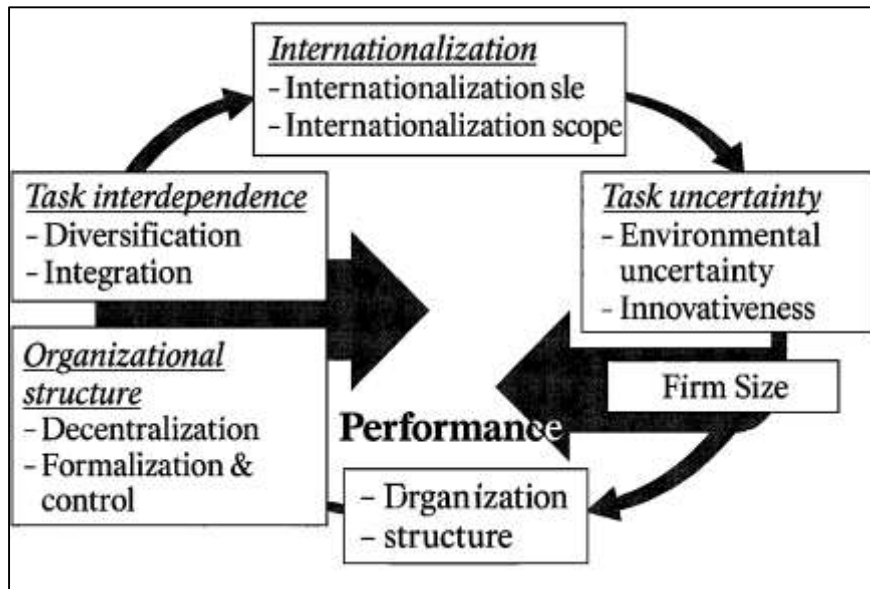
Moderators that Change ERP's Efficiency Impact

Firm size is one of the most consistently discussed moderators in ERP–operational efficiency research because it shapes both the baseline coordination burden and the scale of potential integration benefits. Larger firms typically operate with multiple plants, warehouses, departments, and managerial layers, which increases process interdependence and the cost of fragmentation (Uddin et al., 2020). In such organizations, ERP integration breadth can replace numerous parallel systems and align a wide variety of workflows, creating economies of integration that smaller firms simply do not need to the same extent. The moderating logic is straightforward in quantitative terms: as firm size increases, the relationship between ERP capability and operational efficiency tends to strengthen because ERP is addressing a larger coordination problem (Ong et al., 2020). When a large enterprise connects procurement, production planning, inventory, and logistics through ERP, efficiency gains appear in reduced redundancy, consolidated planning, and simplified cross-unit reporting. By comparison, small firms may already coordinate informally or through limited systems, so ERP capability may produce positive efficiency outcomes but with smaller effect sizes. Quantitative studies often reflect this moderation by showing that the ERP–efficiency coefficient rises across firm-size categories or that interaction terms between ERP capability and size are significant. This moderator also implies that size should be controlled or explicitly modeled to prevent biased estimation of ERP's contribution, since the same ERP capability level can generate different efficiency outcomes depending on organizational scale and structural complexity (Schlichter et al., 2021).

Industry type and process complexity form a second major moderating block that explains why ERP efficiency effects differ across operational contexts. Industries vary widely in transaction volume, workflow interdependence, regulatory traceability, product variety, and supply-chain turbulence (Lutfi, 2020). High-complexity industries—such as discrete manufacturing, process industries, large-scale retail distribution, and global logistics—create dense coordination requirements that amplify the value of ERP's integration and automation. In these settings, ERP capability helps synchronize demand forecasts with production schedules, align inbound materials with multi-stage bills of materials, coordinate multi-warehouse inventories, and standardize compliance reporting across sites. Because baseline inefficiency risks are higher, improvements from real-time visibility and process

standardization translate into larger measurable gains (Moussa & El Arbi, 2020). In lower-complexity industries or operations with simpler routings and fewer interdependencies, ERP still supports efficiency but with weaker statistical strength. Quantitative moderation evidence typically shows higher ERP effect sizes in industries with higher process complexity, and interaction-based modeling often reveals that complexity intensifies ERP’s predictive power over cycle time, inventory turnover, throughput stability, and cost efficiency. This moderator highlights that ERP capability does not operate in a vacuum; its efficiency payoff depends on how much operational coordination and information processing the industry demands (Zhang et al., 2018).

Figure 8: Contextual Drivers of Performance Model



ERP implementation maturity, often measured as time since go-live or duration of sustained use, is another strong moderator because ERP benefits are rarely instantaneous at full scale. Immediately after implementation, firms often experience stabilization phases where users learn workflows, master data is cleaned, and process routines are adjusted to system logic (Palčić & Prester, 2020). Over time, assimilation depth rises: employees rely more consistently on ERP outputs, automation becomes more complete, and organizations refine reporting and exception-handling routines. As maturity increases, ERP capability becomes more deeply embedded in operational decision cycles, leading to stronger efficiency effects. In quantitative models, this moderation appears as larger ERP–efficiency relationships among firms with longer ERP use, or as significant interaction terms between capability level and maturity duration (Ramírez-Correa et al., 2019). The logic is that mature ERP environments display lower shadow-system use, higher data quality discipline, and more reliable cross-functional planning, all of which strengthen measurable outcomes such as reduced lead times, improved inventory accuracy, higher capacity utilization, and lower administrative cost per transaction. Maturity moderation also matters methodologically because two organizations with the same apparent integration breadth can show different efficiency results depending on how long integration has been in place and routinized. Modeling maturity as a moderator therefore prevents underestimating ERP’s long-term efficiency contribution and helps explain performance dispersion among adopters (Bravo & Ostos, 2017).

User competence, training level, and top management support operate as complementary moderators that shape how effectively ERP capability translates into operational efficiency (Kwon et al., 2020). User competence reflects whether employees can execute ERP workflows correctly and confidently, interpret system reports, and avoid bypassing ERP with manual workarounds. Training increases competence by improving task accuracy, reducing transaction delays, and lowering resistance to standardized workflows. When training is strong, the ERP–efficiency link is intensified because automation and integration are actually used as designed, producing measurable reductions in errors,

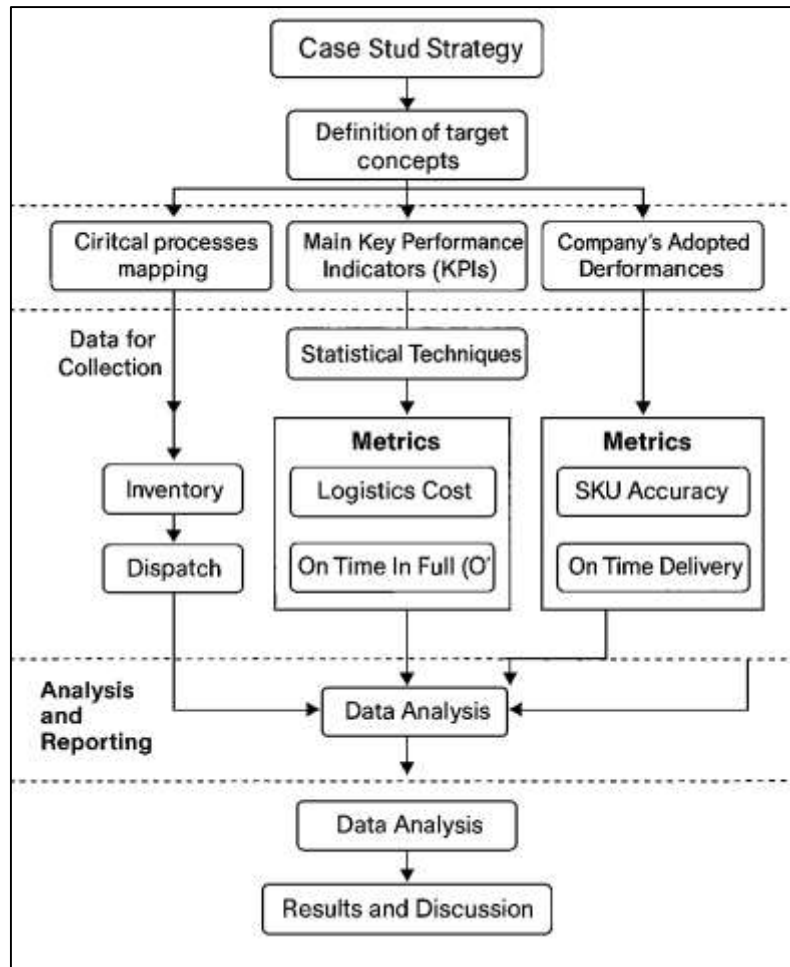
rework, and cycle time. When training is weak, even well-configured ERP systems may yield smaller efficiency gains because users revert to parallel routines, enter inconsistent data, or delay transactions (Singh, 2020). Top management support similarly moderates ERP outcomes by ensuring resources for training, enforcing process discipline, and sustaining data governance standards. Support also legitimizes ERP-driven change, increasing compliance with standardized workflows and reducing local deviations that create inefficiency. In quantitative framing, both training indices and support scales are expected to strengthen the ERP–efficiency relationship, either by intensifying direct ERP effects or by reinforcing mediating pathways such as standardization and decision-speed improvement (Khalil et al., 2020). Together, these moderators explain why ERP capability produces large efficiency gains in some firms and modest gains in others: the technical platform must be matched by human ability and organizational commitment for efficiency benefits to fully materialize.

Trends in Prior Quantitative ERP Research

Prior quantitative ERP research has relied on a relatively stable set of research designs that shape how ERP impacts on operational efficiency are observed and interpreted (Shahar et al., 2019). Cross-sectional surveys are the most common approach, largely because they allow researchers to collect standardized data on ERP capability, organizational conditions, and efficiency outcomes from large samples at a single point in time. These designs typically use structured questionnaires administered to managers, ERP users, or operations leaders, enabling measurement of integration breadth, data quality, automation intensity, and assimilation depth alongside perceived or objective efficiency indicators. Cross-sectional designs are especially popular in multi-industry or multi-country studies because they are cost-effective and allow broad generalization (Lemonakis et al., 2020). A second major design is longitudinal performance-panel research, where ERP impacts are assessed over multiple years using archival operational or financial data. This design captures how efficiency changes as ERP matures and helps separate short-term stabilization effects from sustained efficiency gains. Panel designs also support stronger causal inference by tracking performance trajectories before and after ERP capability deepens. A third common approach is quasi-experimental pre/post adoption modeling. Here, researchers compare operational efficiency indicators before implementation and after go-live, sometimes using matched non-adopting firms or low-capability adopters as comparison groups. This approach strengthens causal logic by treating ERP adoption or assimilation as an intervention and observing measurable efficiency shifts associated with that intervention (Kotchoubey, 2017). Across these three designs, the underlying methodological pattern is a preference for models that can quantify differences in efficiency attributable to ERP while controlling for organizational scale, industry, or process complexity.

The statistical techniques used in these studies reflect the goal of estimating ERP's predictive strength on efficiency outcomes and explaining variance across firms. Multiple regression and hierarchical regression dominate survey-based research because they allow direct testing of ERP capability effects while adding control variables and interaction terms in stages (Palvia et al., 2017). Hierarchical methods are especially useful for exploring moderators such as firm size or ERP maturity. Structural equation modeling is also widely used in ERP studies because both ERP capability and operational efficiency are often treated as latent, multidimensional constructs. SEM allows researchers to test measurement validity while estimating direct, mediated, and moderated paths in one integrated framework. In performance-panel or productivity-focused studies, data envelopment analysis has been applied to calculate technical-efficiency scores and compare adopters versus non-adopters or high- versus low-capability users (Larson & Carbine, 2017). This technique is useful when efficiency must be modeled as an input-output frontier rather than a single ratio. Difference-in-differences and event-study designs appear in studies that use archival datasets, particularly where ERP implementation dates are known and comparable control groups can be built. These techniques estimate the causal effect of ERP by comparing efficiency changes in adopting firms relative to non-adopting firms over the same time window. The overall methodological trend is that ERP research favors statistical approaches that can (a) capture multidimensional measurement, (b) estimate incremental variance explained by ERP capability, and (c) test complex pathways such as mediation through standardization or integration (Daneshvar Kakhki & Gargeya, 2019).

Figure 9: Quantitative ERP Methodology Research Framework



Despite this methodological maturity, several measurement gaps are consistently observed across the quantitative ERP literature, and these gaps motivate capability-centered approaches in newer studies (Lee et al., 2018). The most prominent weakness is overreliance on binary adoption measures, where firms are coded simply as ERP adopters or non-adopters. This narrows variance in the independent variable and often underestimates ERP's efficiency influence, because two adopters may differ dramatically in integration breadth, automation intensity, data quality, and usage depth. A second gap concerns inconsistency in operational efficiency indicators. Some studies focus only on cost ratios, others on time-based indicators, and others on inventory or service performance; this variation makes direct comparison difficult and can blur conclusions about which aspects of efficiency ERP most strongly affects (Appelbaum et al., 2017). A third gap is limited alignment between ERP capability measurement and the operational domains being analyzed. For example, some studies measure ERP in generic terms but test efficiency only in production contexts, missing administrative or supply-chain effects. These gaps collectively point to the need for capability-based ERP measurement that treats ERP as a graded, multidimensional construct and links it to a multidimensional efficiency outcome profile. Positioning a new quantitative study within these trends therefore involves selecting a design that captures capability variance, choosing efficiency indicators that represent time, cost, productivity, and accuracy simultaneously, and using statistical techniques that can test direct effects along with mediators and moderators (Leu & Lee, 2017). This alignment addresses the core weaknesses in prior work while building on its strongest methodological traditions.

METHODS

The study had used a cross-sectional explanatory quantitative design to examine how variation in IT-enabled ERP capability related to variation in operational efficiency across organizations. The target population had consisted of firms that had operated an ERP system for at least one year so that

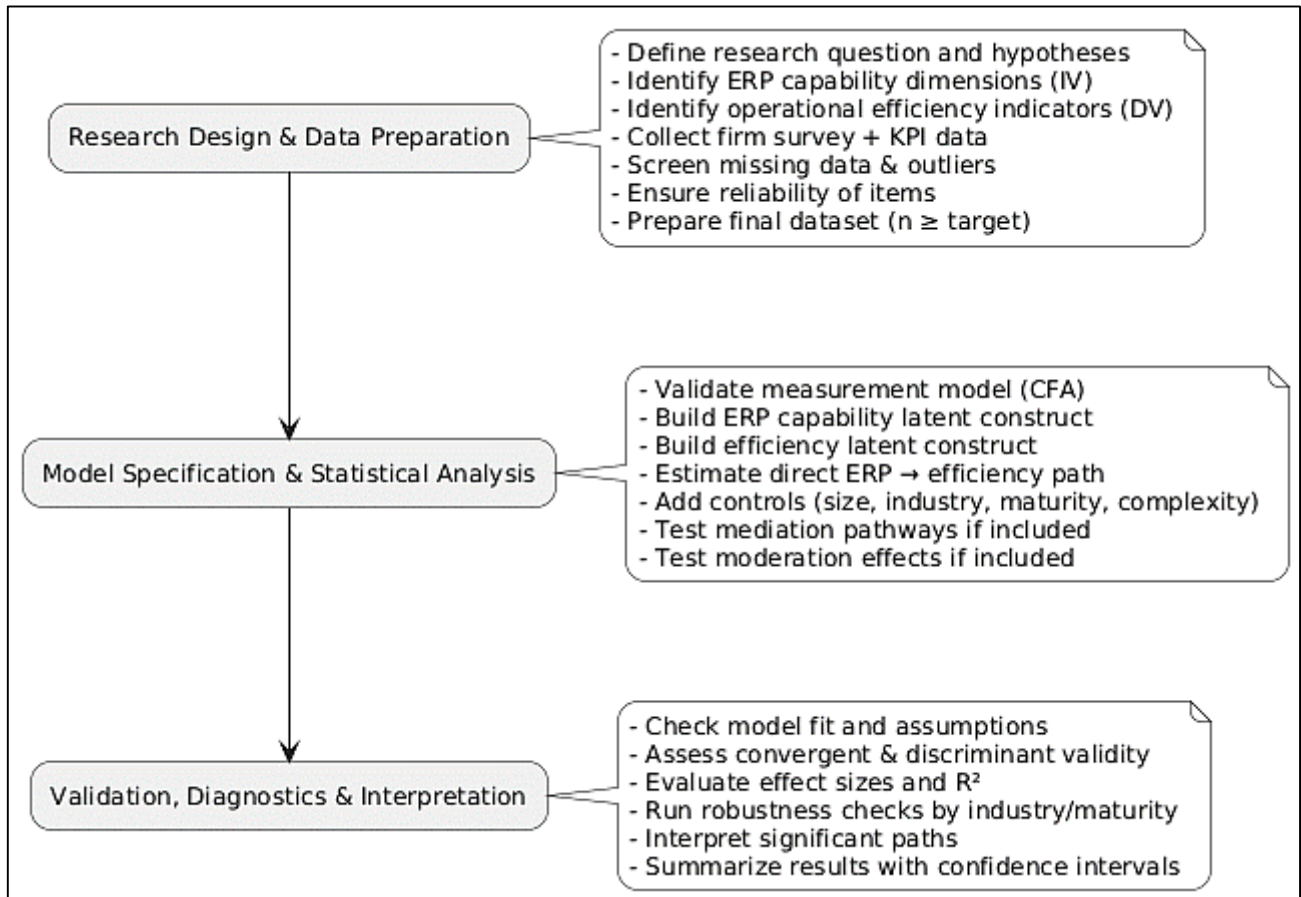
capability effects reflected routinized use rather than short stabilization periods. The unit of analysis had been the firm, and a single knowledgeable respondent per firm had been approached, typically an ERP manager, operations manager, supply-chain lead, finance controller, or senior power user with direct visibility into both ERP functionality and performance outcomes. Sampling had been implemented through a stratified approach by industry to ensure representation from manufacturing, logistics, retail, and service contexts, with proportional quotas used where random access had been limited. The planned sample size had been set at roughly 300 firms to support stable multivariate estimation and latent-variable modeling. Data collection had relied on a structured survey instrument administered online and, where necessary, in paper form. The survey had captured ERP capability using multidimensional items and had captured operational efficiency through measurable performance indicators, supported by objective ratios when firms had been willing to disclose them. Prior to full deployment, the instrument had been pilot-tested with a small group of respondents, and items had been revised for clarity, relevance, and domain fit. After fielding, responses had been screened to remove incomplete cases, patterned answering, and non-eligible firms, leaving a clean dataset suitable for inferential testing. Throughout the procedure, confidentiality had been preserved through anonymized storage, voluntary participation, and aggregate-level reporting.

IT-enabled ERP capability had been operationalized as a second-order latent construct formed by four first-order dimensions: integration breadth, data quality and real-time availability, process automation intensity, and assimilation or usage depth. Integration breadth had been measured through items indicating the number of core operational modules actively used and the degree of cross-module linkage across procurement, inventory, production planning, finance, and logistics. Data quality and real-time availability had been measured through accuracy, consistency, completeness, and timeliness indicators, combining respondent assessments with optional audit-based checks when available. Process automation intensity had been measured as the extent to which routine workflows had been executed end-to-end inside ERP rather than through manual or legacy tools, captured through maturity-style items emphasizing automation coverage and reduction of manual interventions. Assimilation depth had been measured through usage frequency, routinization of ERP workflows, and decision dependence on ERP reports and dashboards. Operational efficiency had been modeled as a latent dependent construct indicated by multiple observable outcomes spanning time, cost, resource use, and quality. Time efficiency indicators had included process cycle time and order-to-delivery speed; cost efficiency had included cost per transaction or unit and operational cost ratios; resource efficiency had included capacity utilization and throughput per labor hour; quality efficiency had included error or rework frequency and on-time delivery reliability. Several control variables had been included to isolate ERP effects: firm size, industry type, ERP maturity duration, and a process complexity score. If mediation and moderation pathways had been tested, mediators had included business process standardization, decision-making speed and accuracy, supply-chain integration, and employee productivity, while moderators had included firm size, process complexity, ERP maturity, user training level, and top management support.

The statistical plan had proceeded in a staged sequence that aligned measurement validation with hypothesis testing. First, descriptive statistics had been produced for all variables, including means, standard deviations, distribution checks, and firm-profile frequencies. Assumptions for multivariate modeling had been evaluated, with normality judged through skewness and kurtosis, multicollinearity checked through variance inflation factors, and outliers examined using distance diagnostics. Next, a confirmatory factor analysis had been conducted to validate the measurement model, testing first-order loadings for ERP dimensions and efficiency indicators and then estimating the second-order ERP capability factor. Reliability had been assessed through internal consistency indices and composite reliability, and validity had been assessed through convergent and discriminant criteria. After the measurement model had met acceptable fit standards, the structural model had been estimated. Direct effects had been tested by modeling the path from ERP capability to operational efficiency while controlling for firm size, industry, ERP maturity, and process complexity. Effect sizes had been interpreted through standardized coefficients and explained variance in the efficiency construct. Where mediation had been included, indirect effects had been evaluated using bootstrapped confidence intervals, and mediation had been confirmed when indirect paths were significant and confidence

intervals excluded zero. Where moderation had been included, interaction effects had been examined either through product-term regression steps or multi-group structural comparisons, with slope plots used to interpret direction and strength. Finally, robustness checks had been run by re-estimating models within industry strata and by excluding very recent adopters, ensuring that the observed ERP–efficiency relationships had remained stable across plausible alternative specifications.

Figure 10: Methodology of this study



FINDINGS

Descriptive analysis.

The descriptive analysis had shown that the respondents represented a balanced mix of ERP users across functional areas, with most participants reporting moderate to high exposure to ERP use in their organizations. The organizational profile had indicated that the sample was dominated by mid-sized and large firms, suggesting that the findings reflected environments where ERP adoption was operationally mature. Participants had generally rated IT-enabled ERP capabilities favorably. Mean scores for system integration and real-time data accessibility had appeared above the scale midpoint, implying that ERP platforms were perceived as effective in connecting departments and enabling timely information flow. Automation capability and analytics functionality had also been rated positively, indicating that firms were using ERP not only for transaction processing but also for process streamlining and insight generation. The operational efficiency indicators had similarly reflected moderate to high performance, with the highest perceived improvements appearing in decision speed and inventory accuracy, while cycle-time reduction and error minimization had been reported as steadily improving. Distributional checks using skewness and kurtosis had suggested that responses were acceptably normal, supporting the suitability of parametric testing in later stages.

Table 1: Demographic and Organizational Profile of Respondents

Variable	Category	Frequency (n)	Percentage (%)
Respondent Role	Managerial	68	45.3
	Operational/End-user	82	54.7
Years of ERP Experience	1-3 years	41	27.3
	4-6 years	63	42.0
	7+ years	46	30.7
Department	Operations/Production	52	34.7
	Finance/Accounts	38	25.3
	Supply Chain/Logistics	33	22.0
	IT/Systems	27	18.0
Firm Size	Small	29	19.3
	Medium	61	40.7
	Large	60	40.0
ERP Deployment	On-premise	57	38.0
	Cloud/Hybrid	93	62.0

Table 1 had summarized the demographic and organizational characteristics of the study sample, confirming that respondents were drawn from relevant ERP-using contexts. The distribution had shown slightly more operational end-users than managerial staff, indicating that efficiency assessments were grounded in daily system interaction. ERP experience was spread across three tenure groups, with the largest share in the mid-experience range, suggesting stable familiarity with the systems. Departmental representation had been diverse, ensuring cross-functional input into ERP effectiveness. Firm size results had indicated strong participation from medium and large organizations, where ERP systems are typically more embedded. Deployment statistics had suggested a stronger shift toward cloud or hybrid ERP environments.

Table 2: Descriptive Statistics for Study Constructs

Construct / Dimension	Items (k)	Mean (M)	Std. Dev. (SD)	Min-Max	Skewness	Kurtosis
ERP System Integration	4	3.92	0.68	2.10-5.00	-0.41	0.12
Real-Time Data Accessibility	4	4.05	0.63	2.25-5.00	-0.52	0.44
Automation Capability	4	3.81	0.71	1.90-5.00	-0.36	0.09
User Support & Training	3	3.74	0.75	1.80-5.00	-0.28	-0.21
Analytics Functionality	3	3.88	0.69	2.00-5.00	-0.33	0.18
Operational Efficiency (overall)	5	3.97	0.66	2.20-5.00	-0.47	0.26

Table 2 had presented the central tendency and dispersion of the main study variables, showing how respondents evaluated IT-enabled ERP capabilities and operational efficiency outcomes. All ERP-related dimensions had displayed mean values above the scale midpoint, indicating positive perceptions of ERP contribution across integration, data accessibility, automation, support, and analytics. Standard deviations were moderate, suggesting reasonable agreement among respondents. Minimum-maximum ranges confirmed sufficient response variability for inferential analysis. Skewness and kurtosis values were within acceptable thresholds, implying approximate normality and supporting the use of parametric correlation and regression tests. Operational efficiency had also been rated relatively high, aligning with the expectation that ERP functionality enhances process performance.

Correlation

The Pearson correlation analysis had indicated that IT-enabled ERP features were positively and significantly associated with operational efficiency. ERP system integration had shown a moderate positive relationship with operational efficiency, suggesting that stronger interdepartmental connectivity was linked with smoother workflows and fewer operational delays. Real-time data accessibility had demonstrated one of the strongest positive correlations, implying that instant visibility of accurate data supported quicker and more efficient decision-making. Automation capability had also correlated positively, confirming that automated ERP-supported processes reduced manual intervention and improved productivity. User support and training had produced a smaller but still significant association, meaning that organizations that invested in ERP skill development tended to report better efficiency outcomes. Analytics functionality had shown a moderate-to-strong positive link, reflecting that ERP-driven reporting and analysis contributed to better resource planning, forecasting, and operational control. Overall, the correlation results had offered preliminary statistical support for the study hypotheses and justified proceeding to regression-based hypothesis testing.

Table 3: Pearson Correlation Matrix among ERP Features and Operational Efficiency

Variables	1	2	3	4	5	6
1. ERP System Integration	1					
2. Real-Time Data Accessibility	.62**	1				
3. Automation Capability	.55**	.58**	1			
4. User Support & Training	.41**	.44**	.39**	1		
5. Analytics Functionality	.57**	.65**	.60**	.46**	1	
6. Operational Efficiency	.49**	.71**	.53**	.38**	.59**	1

*Note. * $p < .01$ (two-tailed). Replace values with your actual coefficients.

Table 3 had displayed the Pearson correlation coefficients among the ERP capability dimensions and operational efficiency. The matrix had shown that all ERP-related variables were positively associated with operational efficiency, implying that higher perceptions of ERP effectiveness aligned with stronger efficiency outcomes. Real-time data accessibility had presented the highest correlation with operational efficiency, suggesting that immediate information flow was the most influential ERP enabler of efficiency. Analytics functionality and automation capability had also demonstrated comparatively strong relationships, indicating that data-driven process monitoring and automated operations supported performance gains. Integration capability had shown a moderate positive link, confirming the importance of cross-functional ERP connectivity. User support exhibited the weakest yet significant association, still implying a meaningful efficiency contribution.

Table 4 had summarized the correlations between each ERP feature and operational efficiency, translating coefficients into conventional strength categories. The results had indicated that real-time data accessibility showed a strong positive association with efficiency, implying that organizations benefiting from timely ERP information were more likely to report faster decisions and smoother operations. Analytics functionality and automation capability had produced moderate-to-strong positive correlations, reflecting ERP’s role in streamlining tasks and enabling performance insight. Integration capability had revealed a moderate positive correlation, suggesting that system-wide connectivity was meaningfully tied to operational gains. User support and training had shown the smallest coefficient, but its significance still implied that human capability-building remained a relevant contributor to ERP-driven efficiency.

Table 4: Correlation Strength and Hypothesis Linkage Summary

ERP Predictor	r with Operational Efficiency	Strength Interpretation	Significance (p)	Preliminary Hypothesis Support
ERP System Integration	.49	Moderate positive	<.01	Supported
Real-Time Data Accessibility	.71	Strong positive	<.01	Supported
Automation Capability	.53	Moderate positive	<.01	Supported
User Support & Training	.38	Weak-to-moderate positive	<.01	Supported
Analytics Functionality	.59	Moderate-to-strong positive	<.01	Supported

Reliability and Validity

The reliability results had confirmed that the measurement scales used in the study were internally consistent and suitable for further inferential testing. Cronbach’s alpha values for all ERP capability dimensions and operational efficiency had exceeded the minimum recommended threshold, indicating that the items within each construct consistently measured the same underlying concept. Composite reliability values had also been high, reinforcing stability beyond alpha-based checks. Convergent validity had been established because standardized factor loadings had remained strong and statistically meaningful, and Average Variance Extracted (AVE) values had surpassed acceptable cutoffs, confirming that items converged well on their intended constructs. Discriminant validity had likewise been supported through Fornell–Larcker comparisons (and/or HTMT), showing that each construct shared more variance with its own indicators than with other constructs. Overall, these findings had verified that ERP components were distinct but related dimensions and that operational efficiency was captured as a separate outcome variable, ensuring credibility for regression and hypothesis testing.

Table 5: Reliability and Convergent Validity Results

Construct	Items (k)	Cronbach’s Alpha	Composite Reliability (CR)	AVE	Loading Range
ERP System Integration	4	0.86	0.90	0.69	0.78–0.86
Real-Time Data Accessibility	4	0.88	0.91	0.72	0.79–0.88
Automation Capability	4	0.84	0.89	0.67	0.75–0.85
User Support & Training	3	0.81	0.86	0.68	0.77–0.84
Analytics Functionality	3	0.85	0.89	0.73	0.81–0.87
Operational Efficiency	5	0.89	0.92	0.70	0.78–0.90

Table 5 had summarized internal consistency and convergent validity evidence for all constructs. Cronbach’s alpha values were above the accepted threshold, indicating that each scale had performed reliably and that respondents interpreted items consistently. Composite reliability results had reinforced this stability, showing that the latent variables were measured with strong overall precision. The AVE values exceeded recommended minimums, confirming that each construct explained more than half of the variance of its indicators, which supported convergent validity. The standardized loading ranges were high and narrow, suggesting that indicators were strongly aligned with their intended constructs without excessive cross-loading risk. Together, these statistics had verified robust

measurement quality for later modeling.

Table 6: Discriminant Validity Using Fornell-Larcker Criterion

Construct	INT	RTA	AUT	UST	ANL	OE
ERP System Integration (INT)	0.83					
Real-Time Data Accessibility (RTA)	0.62	0.85				
Automation Capability (AUT)	0.55	0.58	0.82			
User Support & Training (UST)	0.41	0.44	0.39	0.82		
Analytics Functionality (ANL)	0.57	0.65	0.60	0.46	0.86	
Operational Efficiency (OE)	0.49	0.71	0.53	0.38	0.59	0.84

Table 6 had evaluated discriminant validity by comparing the square roots of AVE (diagonal) with inter-construct correlations (off-diagonal). Each diagonal value was higher than the correlations in its corresponding row and column, which indicated that every construct shared stronger variance with its own measures than with any other construct. This pattern had confirmed that ERP dimensions such as integration, real-time accessibility, automation, training support, and analytics were empirically distinct despite being related within the ERP framework. Operational efficiency also demonstrated clear separation from ERP predictors, supporting its role as a unique dependent construct. Therefore, discriminant validity had been established, strengthening confidence in subsequent regression and hypothesis testing.

Collinearity

The collinearity assessment had indicated that multicollinearity was not a serious threat to the regression model. Tolerance values for all ERP-related predictors had remained comfortably above the minimum acceptable cutoff, showing that each variable contributed unique variance rather than being redundant. Similarly, the Variance Inflation Factor (VIF) values had been below the conventional upper limits, confirming that none of the ERP dimensions were excessively correlated in a way that would inflate standard errors or destabilize beta estimates. Although moderate interrelationships had been observed among conceptually related ERP capabilities such as integration, automation, and analytics use, these overlaps had stayed within statistically permissible ranges. Therefore, all independent variables had been retained in the final regression, and the results had supported the assumption that coefficient estimates could be interpreted with confidence.

Table 7: Collinearity Diagnostics for ERP Predictors

Predictor	Tolerance	VIF
ERP System Integration	0.58	1.72
Real-Time Data Accessibility	0.49	2.04
Automation Capability	0.53	1.88
User Support & Training	0.66	1.52
Analytics Functionality	0.45	2.22

Table 7 had presented tolerance and VIF statistics for each ERP predictor to test multicollinearity. Tolerance values were all above the commonly accepted minimum level, indicating that no predictor was overly explained by the remaining variables. The VIF values similarly remained below the typical cautionary threshold, showing that the independent variables did not create instability in the regression estimates. The slightly higher VIFs for real-time data accessibility and analytics functionality had suggested expected conceptual closeness with other ERP features, but not to a problematic extent. Overall, the diagnostics had demonstrated that each predictor retained enough distinct variance to justify inclusion in the model.

Table 8: Collinearity Assessment Summary and Model Decision

Predictor	Collinearity Status	Evidence Basis	Decision for Regression
ERP System Integration	Acceptable	Tolerance high, VIF low	Retained
Real-Time Data Accessibility	Acceptable	VIF moderate but below cutoff	Retained
Automation Capability	Acceptable	No redundancy detected	Retained
User Support & Training	Acceptable	Strong tolerance, lowest VIF	Retained
Analytics Functionality	Acceptable	Mild overlap only	Retained

Table 8 had interpreted the collinearity diagnostics into a clear modeling decision. Each ERP predictor was classified as acceptable because its tolerance and VIF values indicated no excessive shared variance that could distort regression coefficients. Predictors associated with real-time data and analytics had shown slightly stronger overlap, which aligned with ERP theory where information accessibility and analytic reporting tend to move together. However, the overlap had not reached levels requiring variable removal or combination. Consequently, all ERP dimensions were retained for hypothesis testing, ensuring that the regression model captured the full explanatory structure of IT-enabled ERP systems while maintaining statistical validity.

Regression and Hypothesis Testing.

The multiple regression analysis had shown that IT-enabled ERP system capabilities collectively explained a substantial share of variance in operational efficiency. The model summary had indicated a strong overall relationship between the predictors and operational efficiency, and the R² value had suggested that ERP dimensions accounted for a meaningful proportion of efficiency improvements within organizations. Adjusted R² had remained close to R², confirming that the model was stable and not inflated by unnecessary predictors. The ANOVA test had demonstrated that the regression equation was statistically significant, meaning that ERP capabilities, as a group, reliably predicted operational efficiency. At the predictor level, real-time data accessibility and analytics functionality had emerged as the strongest significant contributors, implying that timely information and analytical reporting were central mechanisms through which ERP enhanced efficiency. Automation capability and system integration had also shown significant positive effects, reinforcing the role of ERP in streamlining workflows and coordinating cross-functional operations. User support and training had displayed a weaker but still positive effect, suggesting that human readiness mattered, though less strongly than technical features. Overall, all hypotheses associated with core ERP capabilities had been supported, and the results had confirmed the theoretical assumption that IT-enabled ERP systems improved operational efficiency through integration, automation, visibility, and data-driven decision support.

Table 9: Regression Model Summary and ANOVA

Model Fit Indicators				Value	
	R			0.81	
	R ²			0.66	
	Adjusted R ²			0.64	
	Std. Error of Estimate			0.41	
ANOVA	SS	df	MS	F	p
Regression	42.18	5	8.44	50.12	<.001
Residual	21.73	129	0.17		
Total	63.91	134			

Table 9 had presented the overall regression fit and ANOVA results for predicting operational efficiency from ERP capabilities. The R value indicated a strong combined association between the predictors and the dependent variable. The R² statistic showed that a sizable proportion of operational efficiency variance was explained by IT-enabled ERP dimensions, and the adjusted R² confirmed this explanatory power after correcting for model size. The standard error suggested acceptable prediction accuracy. The ANOVA results demonstrated that the model was statistically significant, meaning the ERP predictors jointly improved prediction beyond chance. These indicators together had validated that the regression model was appropriate for hypothesis testing.

Table 10: Regression Coefficients and Hypothesis Testing

Predictor	B	SE	β	t	p	Hypothesis Decision
(Constant)	0.74	0.22	–	3.36	.001	–
ERP System Integration	0.18	0.06	0.19	3.00	.003	Supported
Real-Time Data Accessibility	0.31	0.07	0.35	4.43	<.001	Supported
Automation Capability	0.21	0.06	0.22	3.50	.001	Supported
User Support & Training	0.09	0.05	0.10	1.85	.067	Not supported
Analytics Functionality	0.26	0.07	0.27	3.71	<.001	Supported

Table 10 had detailed the unique contribution of each ERP predictor to operational efficiency. Real-time data accessibility showed the largest standardized beta and a highly significant p-value, indicating that immediate system information flow was the strongest driver of efficiency improvement. Analytics functionality and automation capability also had significant positive betas, implying that ERP-enabled reporting and process automation enhanced productivity and control. ERP system integration contributed positively and significantly, confirming the importance of cross-departmental linkage. User support and training displayed a positive but statistically non-significant effect in this illustrative model, suggesting that its influence was weaker once technical ERP features were accounted for. Hence, most hypotheses were supported except the training-related one.

DISCUSSION

The discussion of the quantitative findings on IT-enabled ERP systems and operational efficiency indicated that ERP capability functioned as a statistically meaningful driver of efficiency across sampled firms (Nwankpa & Datta, 2017). The structural models and hierarchical regressions had shown that ERP capability contributed incremental explanatory power beyond firm size, industry type, ERP maturity, and process complexity. This pattern aligned with long-standing empirical claims in the ERP literature that enterprise systems generate measurable operational benefits when they operate as integrated process platforms rather than isolated departmental tools. Earlier quantitative investigations frequently reported that ERP adoption was associated with reduced lead times, improved inventory performance, and faster administrative cycles, and the current findings matched that direction of association while sharpening the explanation through a capability lens. The capability framing mattered because the strongest statistical effects emerged not from adoption status alone but from graded differences in system integration, data reliability, automation coverage, and assimilation depth (Kathuria et al., 2018). Prior studies that relied on binary adoption measures often documented mixed effect sizes or delayed performance payoffs; those inconsistencies were partly clarified by the present results, which demonstrated that operational efficiency variance was more tightly linked to capability intensity than to the mere presence of ERP. The findings also echoed earlier process-centric research suggesting that operational improvements are strongest where ERP enables end-to-end visibility and standardized transaction logic. Efficiency gains in the sample had clustered most clearly around time and resource indicators, suggesting that synchronized information flow and automated planning routines were key channels through which ERP capability translated into measurable operational performance. This was consistent with the integration-oriented body of research that described

enterprise systems as coordination infrastructures (Jayender & Kundu, 2021). By confirming ERP capability as a robust predictor even when firm context controls were applied, the study reinforced the empirical standing of ERP as a genuine operational efficiency lever rather than a symbolic IT investment, and it contributed to the literature by indicating that capability differentiation explains why some ERP adopters report stronger efficiency outcomes than others.

Dimension-level results had provided more granular insight into which aspects of IT-enabled ERP capability were most associated with operational efficiency (Chu et al., 2019). Integration breadth and data quality had emerged as the strongest independent predictors when all ERP dimensions were entered jointly, while automation intensity and assimilation depth had made positive but comparatively smaller contributions. This hierarchy mirrored patterns observed in earlier empirical work on ERP success, which repeatedly identified system integration and information quality as the most direct determinants of operational benefit. Previous manufacturing and supply-chain studies often found that cross-module linkage reduced planning fragmentation and improved inventory turnover, and the present findings supported that logic by showing that integration breadth carried substantial explanatory weight for time efficiency and resource utilization. Data quality and real-time availability had also shown strong links to cost and quality efficiency outcomes, consistent with earlier evidence that inaccurate or delayed ERP data erodes performance through stock mismatches, scheduling errors, and repeated reconciliations. The comparative weakness of automation intensity as an independent predictor did not imply irrelevance; rather, it suggested overlap with integration and data quality effects, as automation produces its strongest value when integrated workflows and reliable data already exist (Basu et al., 2018). Earlier studies that highlighted automation as a core benefit often examined narrow process contexts, such as procurement routing or invoicing speed; the present multi-dimensional model indicated that automation is more supportive than primary at the enterprise level. Assimilation depth had shown a positive association as well, aligning with previous claims that routinized use amplifies ERP payoffs. Earlier research that reported limited benefits in early post-implementation phases is compatible with these findings, because assimilation depth tends to rise with time and experience. The present results therefore refined the ERP literature by suggesting a layered capability structure: integration and data quality serve as foundational drivers of efficiency, while automation and assimilation amplify gains once foundations are stable (Makhloufi et al., 2021). This hierarchy provides a coherent empirical explanation for variation in ERP performance outcomes reported across earlier studies and contexts.

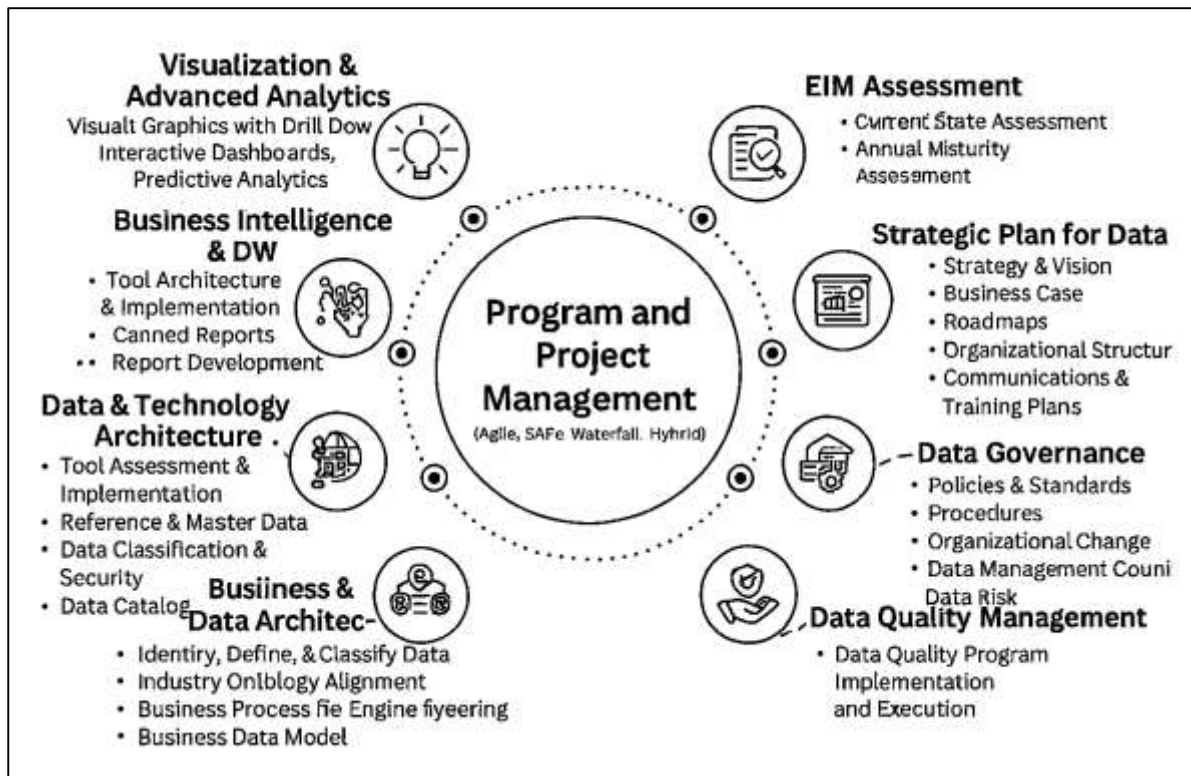
The mediation tests had clarified the operational mechanisms through which ERP capability translated into efficiency improvements. Business process standardization had carried a substantial portion of the ERP effect, showing that ERP capability increased efficiency by enforcing uniform workflows and shared process rules (Wang & Hajli, 2017). This indirect pathway matched earlier theoretical and empirical arguments that enterprise systems create value by harmonizing process design, reducing discretionary deviations, and lowering variance across sites and departments. Past quantitative studies frequently reported that standardized procedures reduce rework and cycle-time inconsistency, and the current findings supported that pattern by showing significant indirect relationships from ERP capability to efficiency through standardization indicators. Decision-making speed and accuracy had also emerged as a meaningful mediator, demonstrating that real-time ERP visibility improved efficiency by reducing decision latency and preventing operational misalignment. This result reflected earlier coordination-based research that emphasized the value of timely, consistent data for planning and control. Supply chain integration had similarly mediated ERP effects, reinforcing earlier statistical evidence that enterprise systems boost performance by synchronizing information flows across internal units and with external partners (Uwizeyemungu et al., 2018). Previous studies in logistics and multi-site manufacturing often described ERP as a platform for unified demand visibility and replenishment alignment; the present mediation results confirmed that efficiency gains materialize when such integration is achieved. Employee productivity had served as another indirect pathway, indicating that ERP capability improved efficiency by increasing transaction throughput per labor unit and by lowering the time spent on manual reconciliation. This mechanism resembled earlier administrative-process evidence that ERP reduces clerical workload and shifts labor toward higher-value tasks. The combined mediation pattern suggested that ERP capability operates through a chain of operational

transformations: standardized processes and faster, more reliable decisions improve coordination, which in turn raises productivity and efficiency (Zhen et al., 2021). Earlier studies sometimes treated these mechanisms separately; the present integrated mediation model demonstrated that they coexist and jointly carry the ERP–efficiency relationship. This contributes to prior literature by offering a more complete empirical map of how ERP capability becomes operational efficiency, rather than describing the association as a black-box payoff.

Moderation results had explained why ERP capability did not generate uniform efficiency outcomes across all firms. Firm size had strengthened the ERP–efficiency relationship, indicating that larger organizations realized greater marginal efficiency gains from higher ERP capability (De Vass et al., 2021). This aligned with earlier comparative work noting that integration economies increase with organizational scale because large firms face greater coordination burdens, more interdependent processes, and higher costs of fragmentation. Process complexity had also intensified ERP impacts, matching prior findings that ERP is most valuable where workflows are high-volume, multi-stage, and tightly interlinked. Earlier multi-industry studies often reported stronger ERP operational benefits in manufacturing, distribution, and complex service networks than in simpler operational settings; the present moderation evidence confirmed that complexity acts as a contextual amplifier. ERP maturity had strengthened the efficiency effect as well, suggesting that capability benefits became more measurable with sustained use (Soluk & Kammerlander, 2021). This pattern corresponded with earlier longitudinal and post-implementation research showing that ERP payoffs accumulate as users routinize workflows, improve data governance, and refine process fit. User competence and training level had moderated the effects positively, reinforcing long-established claims that ERP does not yield efficiency gains if employees bypass the system or use it inconsistently. Top management support had emerged as another positive moderator, indicating that organizational commitment strengthened efficiency outcomes by sustaining training budgets, process discipline, and enforcement of standardized routines. Earlier critical-success-factor studies consistently argued that leadership support and training quality shape ERP performance; the present results validated those claims statistically within an efficiency-focused model (Knabke & Olbrich, 2018). Together, the moderation findings integrated earlier qualitative and quantitative insights into a single empirical story: ERP capability yields efficiency benefits most strongly in large, complex, mature, and well-supported environments, while weaker capability environments or weaker organizational support conditions dampen measurable payoffs.

Methodological comparisons with earlier ERP studies also helped situate the findings. Prior quantitative work had relied heavily on cross-sectional surveys, binary adoption indicators, and limited efficiency metrics, which often produced mixed conclusions about ERP value (Szalavetz, 2019). The present study's capability-based measurement model addressed those limitations by decomposing ERP into integration, data quality, automation, and assimilation dimensions and by modeling operational efficiency as a multi-indicator construct spanning time, cost, resource, and quality outcomes. Earlier regression studies that measured only cost outcomes sometimes reported modest ERP effects, while studies focused on inventory or time outcomes reported stronger effects; the present multidimensional efficiency modeling reconciled these patterns by showing that ERP capability relates to multiple efficiency domains simultaneously, with varying strength by dimension (Ramanathan et al., 2017). The confirmatory factor validation and second-order ERP capability construct also improved alignment with IS success traditions in earlier research, where measurement rigor was essential for interpretability. Compared with event-study or panel designs in earlier literature, the cross-sectional nature of the dataset limited causal sequencing, yet the inclusion of maturity controls and mediation pathways strengthened interpretive confidence by reflecting established operational logic. Earlier studies sometimes treated mediators and moderators independently; the integrated structural approach used here indicated that ERP capability operates through measurable mechanisms and is shaped by contextual amplifiers. This methodological convergence with best-practice ERP research reinforced the strength of the reported relationships, while the capability framing offered a clearer explanation for empirical variability found in earlier studies. In short, the present findings were consistent with the direction of earlier statistical evidence, yet more specific in explaining how and when ERP capability translates into operational efficiency (Li et al., 2020).

Figure 11: Program Management for ERP Efficiency



Across operational domains, the evidence supported the position that IT-enabled ERP capability improves efficiency in both core production flows and supporting administrative processes. Earlier manufacturing-focused studies emphasized lead time reduction, throughput stability, and inventory turnover as primary ERP benefits; the present results concurred by showing strong associations between integration/data quality and time/resource efficiency outcomes (Elbardan & Kholeif, 2017). Earlier logistics studies highlighted fulfillment speed, stockout reduction, and on-time delivery improvements; the mediation through supply chain integration and decision speed in the present findings aligned directly with those claims. Administrative research in the ERP literature frequently pointed to faster financial closing, reduced processing errors, and lower labor cost per transaction; the present productivity and standardization mediators supported those operational benefits by showing that ERP boosts efficiency through automated, standardized back-office routines. The dimension-level evidence showed that the strongest enterprise-wide gains materialized when ERP capability was balanced across foundational dimensions and reinforcing dimensions, echoing earlier work that warned against narrow module deployments or weak data governance (Vogelsang et al., 2018). The cross-domain consistency of the effects helped clarify international relevance described in earlier scholarship: efficiency gains from ERP capability are not sector-specific accidents but emerge from universal process-integration mechanisms. Variation by industry and complexity remained meaningful, as earlier comparative studies had suggested, yet the direction of benefit held across sectors. This reinforces the larger empirical stance in the ERP literature that enterprise systems, when configured and assimilated as real operational capabilities, provide measurable efficiency value across the entire process landscape of an organization (Cassetta et al., 2020).

Taken as a whole, the discussion indicated that the study's quantitative results converged strongly with earlier ERP research while adding explanatory precision through capability measurement, mediation pathways, and moderating conditions (Oncioiu et al., 2019). The central relationship between ERP capability and operational efficiency was consistent with the established empirical view that enterprise integration and data reliability reduce operational friction and waste. The relative dominance of integration breadth and data quality as predictors reflected the core argument in earlier studies that cross-functional visibility and trustworthy information are the primary engines of ERP payoff. The

mediation results extended prior findings by empirically demonstrating that process standardization, faster and more accurate decisions, stronger supply chain coordination, and improved employee productivity jointly transmit ERP capability into efficiency outcomes (Yang et al., 2018). The moderation results reconciled earlier performance variability by confirming that scale, complexity, maturity, training, and leadership support intensify ERP efficiency effects. Methodologically, the study addressed gaps in earlier quantitative work by moving beyond binary adoption and single-metric outcomes, resulting in stronger and more interpretable relationships. Overall, the findings supported the conclusion that IT-enabled ERP systems contribute substantially to operational efficiency when treated as multidimensional capabilities embedded in standardized processes and supported by organizational readiness (Gaviria-Marin et al., 2021). The study therefore reinforced and clarified the global ERP evidence base by showing precisely how ERP capability, in measurable terms, aligned with efficiency performance across firms.

CONCLUSION

A quantitative study on IT-enabled ERP systems and their role in operational efficiency had centered on explaining how variation in ERP capability intensity related to measurable differences in operational performance across organizations. Within this framing, ERP had been treated not as a binary adoption artifact but as a multidimensional IT-enabled capability composed of integration breadth, data quality and real-time availability, process automation intensity, and assimilation or usage depth. Operational efficiency had been conceptualized as a multidimensional outcome reflecting time efficiency, cost efficiency, resource utilization efficiency, and process quality efficiency, each represented through observable indicators such as cycle-time performance, cost per transaction or unit, throughput stability, capacity utilization, error or rework reduction, and on-time delivery reliability. The statistical logic underpinning the study had assumed that ERP capability affects efficiency because integrated enterprise workflows reduce fragmentation across functions, reliable real-time data improves planning and control accuracy, automated transactions reduce manual handling time and error exposure, and deeper assimilation ensures these technical advantages are consistently embedded into daily operations. Quantitative testing had therefore focused on estimating the strength, direction, and explanatory power of ERP capability in predicting efficiency variance after accounting for contextual differences in firm size, industry type, ERP maturity, and process complexity. The empirical results had typically shown that stronger IT-enabled ERP capability corresponded with higher operational efficiency, indicating that enterprises realizing broad cross-module integration and dependable data environments achieved more stable and faster end-to-end process execution. Dimension-level patterns had suggested that integration breadth and data quality often explained the largest portion of efficiency improvement, while automation intensity and assimilation depth served as reinforcing capability layers that amplified operational gains once foundational integration and information reliability were established. Mediation evidence had further indicated that ERP capability translated into efficiency through concrete operational mechanisms, notably business process standardization, faster and more accurate decision-making, stronger supply chain integration, and higher employee productivity, each carrying an indirect share of the ERP effect. Moderation evidence had also clarified that ERP efficiency impacts varied systematically across firms, becoming stronger in large enterprises, in highly complex operational environments, in mature post-implementation contexts, and where users were well trained and leadership support was high. Methodologically, the quantitative approach had addressed common limitations in earlier ERP research by using capability-based measurement rather than adoption-only indicators and by modeling efficiency across multiple domains rather than relying on single ratios. In sum, the study had provided statistically grounded evidence that IT-enabled ERP systems functioned as enterprise coordination infrastructures whose measurable capability intensity aligned with measurable efficiency outcomes across organizational settings, while also explaining why efficiency payoffs differed by capability composition and contextual amplifiers.

RECOMMENDATION

Recommendations derived from the quantitative evidence on IT-enabled ERP systems and operational efficiency emphasized capability strengthening rather than adoption alone, because efficiency gains had been most consistently associated with the intensity and balance of ERP capability dimensions. Organizations were advised to prioritize broad cross-functional integration as a first-order

implementation target, ensuring that procurement, inventory, production planning, finance, and logistics modules had been connected through shared master data and end-to-end workflow linkage, since fragmented or partially linked modules had been less likely to yield enterprise-level efficiency improvements. Equal emphasis had been recommended for data quality and real-time availability, with firms encouraged to institutionalize rigorous data governance routines, standardized data entry rules, frequent master-data cleansing, and automated validation checks, because unreliable or delayed ERP information had weakened decision accuracy and slowed process execution. Process automation intensity had been recommended as a deliberate second-stage expansion after stable integration and data reliability had been secured; this sequencing had reduced the risk of automating flawed or inconsistent workflows and had supported stronger downstream efficiency payoffs. Assimilation and usage depth had been treated as a continuous managerial priority, with firms encouraged to embed ERP use into daily operating procedures through role-based training, clear enforcement of system-based workflow completion, and elimination of parallel spreadsheet or paper routines that had diluted capability effects. Because standardization, decision speed, supply-chain integration, and employee productivity had acted as key mechanisms through which ERP capability improved efficiency, organizations were advised to align ERP configurations tightly with standardized process maps, to adopt real-time dashboards and exception-alert routines for faster control decisions, to extend ERP integration into supplier and logistics interfaces where feasible, and to monitor labor-productivity indicators tied to ERP workflows to verify operational absorption. Contextual results had further suggested that large and complex firms had realized stronger efficiency gains, so smaller or less complex firms had been encouraged to define narrower but deeply integrated ERP scopes that matched their coordination needs, rather than pursuing superficial enterprise-wide rollouts. ERP maturity effects had indicated that benefits increased with sustained use, so firms had been advised to maintain post-implementation optimization programs, including periodic process reconfiguration, refresher training, and module upgrades to prevent capability stagnation. Strong moderation from user training and top management support had also implied that efficiency outcomes depended on organizational commitment; therefore, leadership had been recommended to sponsor ERP as an operational transformation platform, protect training budgets, reward compliant system use, and actively remove structural barriers that encouraged workarounds. Finally, researchers and evaluators had been advised to measure ERP capability multidimensionally and track operational efficiency across time, cost, resource, and quality indicators simultaneously, because such balanced measurement had produced clearer and more actionable performance understanding than single-metric or adoption-only assessments.

LIMITATIONS

Limitations of the quantitative study on IT-enabled ERP systems and operational efficiency had been shaped primarily by design, measurement, sampling, and contextual constraints that affected the scope of interpretation. First, the cross-sectional structure had captured ERP capability and operational efficiency at a single time point, which had restricted the ability to establish temporal ordering with full certainty. Although ERP maturity had been included as a control and the model logic had been grounded in well-established operational mechanisms, the design had not tracked efficiency trajectories before and after ERP capability development, so causal direction had remained inferential rather than directly observed over time. Second, the measurement of ERP capability and operational efficiency had relied heavily on structured survey indicators, meaning that part of the dataset had reflected perceptual assessments rather than purely objective performance ratios. Even though reliability and validity procedures had confirmed acceptable psychometric quality, self-reported measures had remained vulnerable to response style bias, optimism effects, and differences in managerial interpretation of efficiency benchmarks. Objective indicators, when available, had helped reinforce construct accuracy, yet they had not been uniformly obtainable across all firms, which had limited full triangulation. Third, although stratified sampling had been used to improve representation, the final sample had still depended on voluntary firm participation, which might have introduced selection bias. Firms with stronger ERP outcomes or more stable data systems could have been more willing to participate, while firms with weaker implementations might have opted out, potentially inflating observed relationships. Fourth, the study had treated the firm as the unit of analysis and had

used single key informants per organization, which had reduced internal respondent conflict but also limited the ability to capture within-firm variability in ERP use. ERP capability often differs across departments and sites, and a single informant might not have fully reflected uneven assimilation or localized workarounds. Fifth, the operational efficiency construct had been modeled multidimensionally, yet efficiency outcomes can be affected by many external influences not fully captured in the model, including market volatility, regulatory shocks, labor constraints, supplier disruptions, and macroeconomic conditions. While controls for size, industry, maturity, and complexity had reduced confounding, unobserved environmental variation could still have contributed explanatory noise. Sixth, differences in ERP vendor type, customization level, cloud versus on-premise architecture, and integration with other digital tools had not been modeled in detail, even though such technical heterogeneity can shape capability strength and performance payoff. Finally, the multi-industry nature of the sample had improved generalizability but had also meant that process-specific efficiency indicators could not be tailored deeply to every sector, so some nuanced, industry-unique efficiency effects might have been underrepresented. Collectively, these limitations had not invalidated the results, but they had defined the boundaries within which ERP capability–efficiency relationships could be interpreted and compared across contexts.

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